# Riverfront Redevelopment

UPDATE

GARY BECKER, PROJECT MANAGER
MARCH 28, 2017



**GWB** Professional Services

Project Management Community Development Planning 5813 Piping Rock Rd., Madison, WI 53711

# Riverfront Redevelopment Area



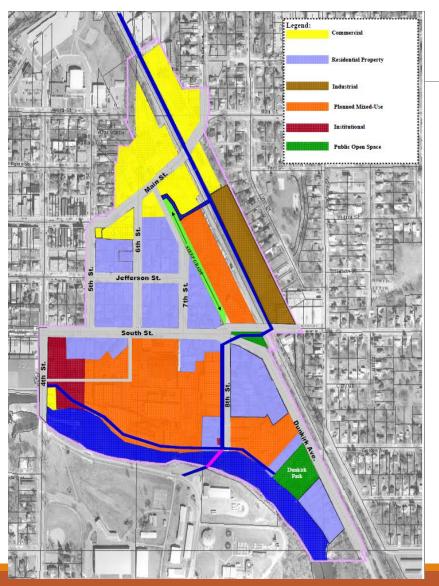
# History

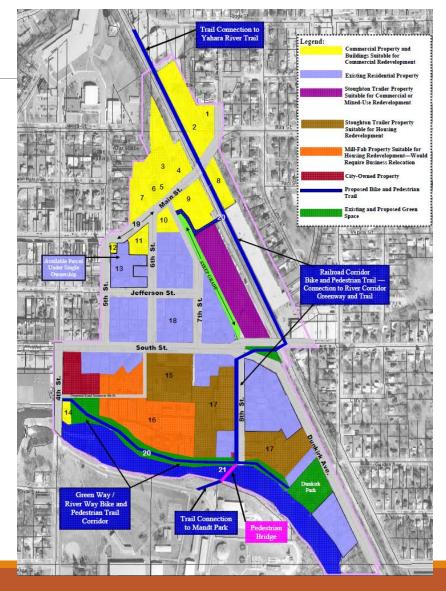
2004 Gorman, Alexander Propose HTB Rehab	2011 Elven Sted Completed
2005 Initial Planning for Redevelopment	2013 InSite Architechts Investigate HTB
2006 Pedestrian River Crossing & Bike Plan	2013 CDBG Housing Grant
2007 RDA Formed	2014 Brownfield Renewal Award - Elven Sted
2007 Redevelopment Area Established	2014 MilFab Files for Bankruptcy
2007 ArtSpace Investigates HTB	2014 Arts District Formed
2008 Redevelopment Plan Approved	2015 MilFab Site Investigation & Offer to Purchase
2009 TID #5 Created	2016 Request for Development Proposals
2009 Rail Corridor Neighborhood Plan	2016 MilFab Purchase
2010 Movin' Out Investigates HTB	2017 Master Developer Selected
2010 Incubator Feasibility Study Completed	2017 Movin' Out Selected for Elven Sted Phase II
2010 Highway Trailer Building Acquired	

Redevelopment of old contaminated industrial property on waterfront in a downtown is very complex and takes a long time.

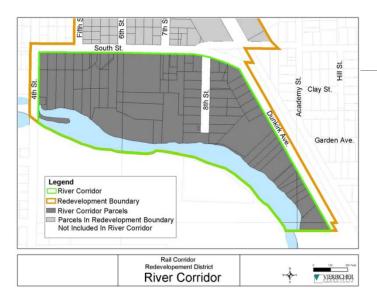
This is why the RDA was formed – a body of technical expertise with 5 year terms to implement City Council policy.

# 2005 Redevelopment Plan





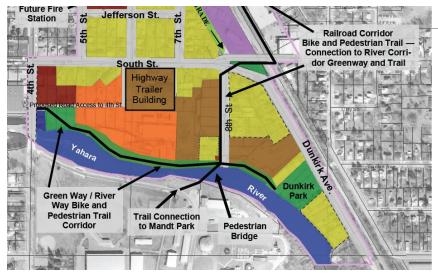
## 2005 Redevelopment Plan



## **Plan Objectives**

- Establish RDA
- Establish a tax increment financing district
- Establish home improvement program
- Establish public-private partnerships
- Understand environmental issues
- Replace heavy industrial uses with residential, commercial and public spaces
- Develop river frontage as a public amenity (bridge, riverwalk, boat launch)
- Use the river corridor and the rail corridor to connect to the existing trail network north of downtown

# 2006 Pedestrian River Crossing and Bike Trail Options





#### Plan Recommendations

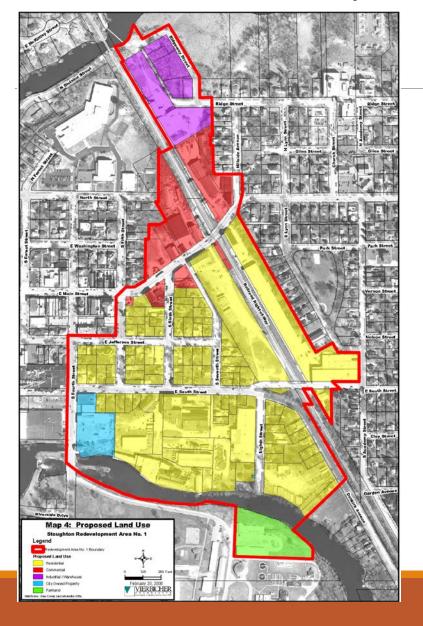
- Acquire easements for riverfront trail
- Construct a pedestrian bridge west of 8<sup>th</sup> Street
- Repair/improve boat launch
- Designate on-street bike trail connecting redevelopment area to existing bike trail north of downtown
- Repair/restore riverbank to prevent erosion
- Construct an accessible fishing facility

# 2007 ArtSpace Market Study

### **Findings**

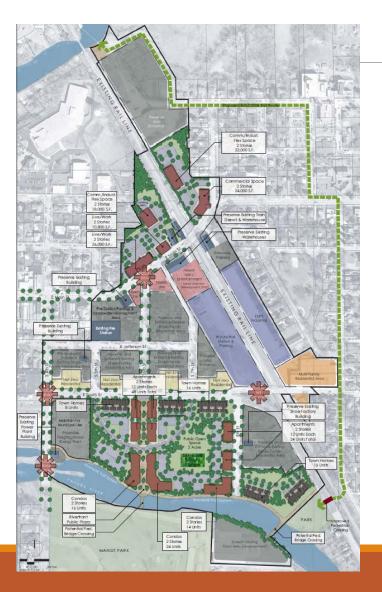
- Documented demand for 22 live/work spaces and 7 studio rentals
- Majority of interested artists are from outside Stoughton
- Only 15% were under 30
- 75% have no children
- Most artists indicated a need for 500 s.f. of studio space or less
- 1/3 of artists indicated a maximum rent of under \$600/month;
   1/3 indicated rents of \$600 \$1,000
- ArtSpace required \$750,000 from City for feasibility study on Highway Trailer Building

## 2008 Redevelopment Plan

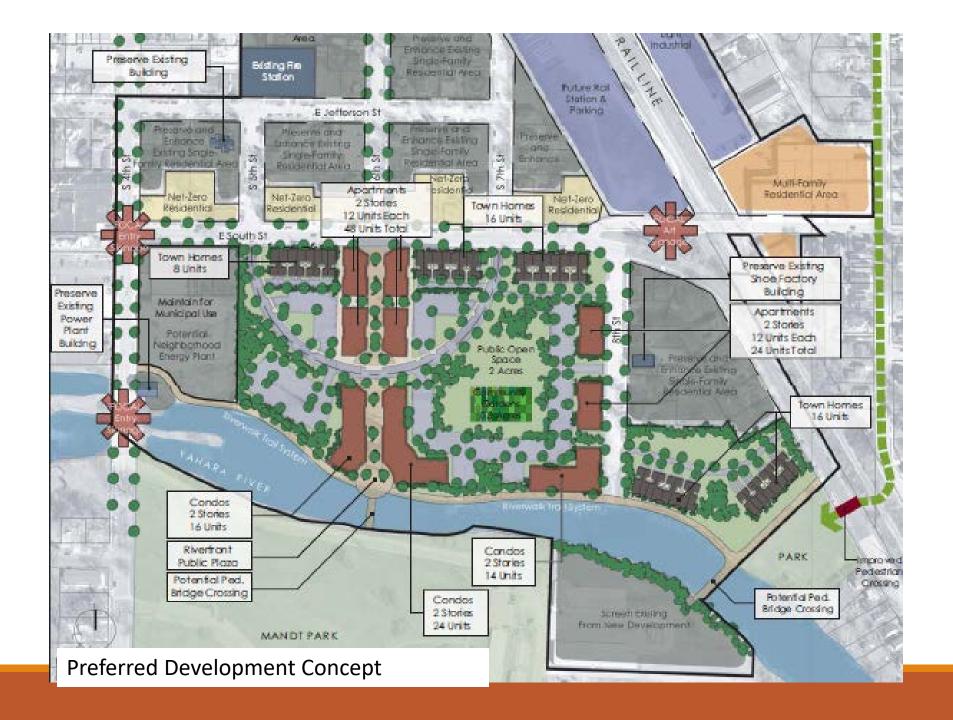


- Update of 2005 plan –
   same objectives
- Adopted by newly formed RDA and City Council
- Establishes formal redevelopment district
- Documentation of blight
- Authorizes RDA to use its powers to promote redevelopment

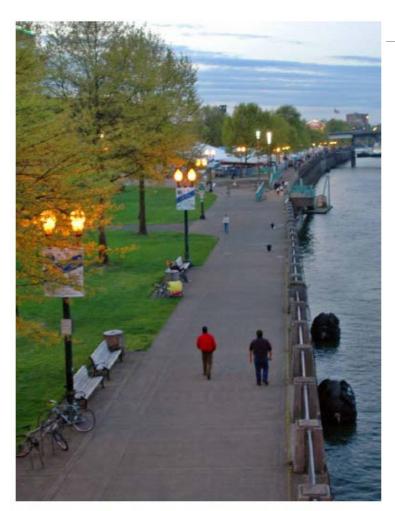
## 2009 Rail Corridor Neighborhood Plan



- Significant Public Engagement
- Two Concept Plans
- More Public Engagement
- Preferred Development Plan
- Sustainable Development
   Options
- Design Guidelines
  - Building Height
  - Building Placement
  - Streetscaping



## 2009 Rail Corridor Neighborhood Plan



People liked the idea of a riverwalk along the Yahara River.



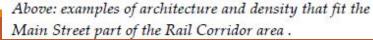


Developers felt views of the Yahara River would be a major amenity.

# 2009 Rail Corridor Neighborhood Plan



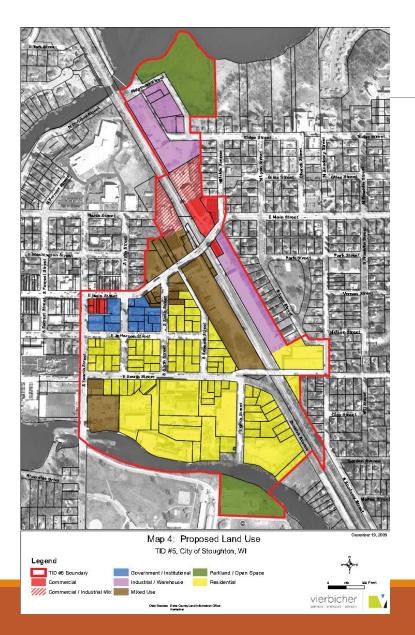








## 2010 TID #5 Created



- TID Life 27 years; 22 year expenditure period
- \$68 million increment
- \$17 million expenditures

## 2010 Elven Sted



Contaminated site along river with poor soils and high water table

RDA acquired property, secured municipal liability exemption and sold to developer

RDA secured a \$200,000 grant to address environmental issues

City provided \$580,000 in TIF assistance to address site issues

National brownfield award social impact

# 2016 Development Proposals

- Prepared request for proposals for a master developer for City-owned property;
- Request was based upon the Council's official 2009 Rail Corridor Neighborhood Plan;
- Sent to 144 developers across southern Wisconsin and northern Illinois.
- Three proposals received:
  - Tanesay to be Master Developer for all City-owned land;
  - Movin' Out proposed the next phase of Elven Sted on Stoughton Trailers
  - Gorman proposed only rehab of Highway Trailer Building

## Developer Selection

#### Tanesay selected to be Master Developer:

- Experience with very similar project in Appleton;
- Development ideas consistent with 2009 concept plan;
- Proposes open view of River from Rotary Park;
- Suggests \$40 million in property value
- Considers Highway Trailer Building a liability
- Start construction Fall 2017 or Spring 2018

### Movin' Out selected for Stoughton Trailer site

- Positive experience with Elven Sted
- Continue similar development along 8<sup>th</sup> St.
- 50 units, \$1.5 \$2.0 million in property value
- Start construction Fall 2018

## Developer Selection

#### Gorman Proposal for Highway Trailer Building Rejected:

- Movin' Out and Gorman in direct competition for similar funding sources;
- Movin' Out and Gorman not willing to work together to complete a single large project to avoid competition;
- Master Developer views Highway Trailer Building as a liability
  - Would need to wait to start master development until rehabbed HTB is leased – minimum three years from now;
  - Blocks view of River from Rotary Park
  - Likely need to solicit another Master Developer
- Gorman project relies on tax credits historic preservation and LIHTC
  - Current political threats to both programs with significant changes likely
- Anticipated property values significantly less than those that would be created by Master Developer.

## Increment Analysis of Alternatives

Tanesay + Movin' Out No Highway Trailer Building Gorman + Master Developer with Highway Trailer Building

	Appreciation	Construction	Cumulative	TIF
Year	Increment	Increment	Increment	Revenue
2010	(\$703,800)	\$0	(\$703,800)	\$0
2011	\$945,500	\$996,200	\$1,237,900	\$0
2012	(\$2,761,800)	\$0	(\$1,523,900)	(\$14,766)
2013	(\$856,500)	\$0	(\$2,380,400)	\$28,397
2014	\$845,500	\$0	(\$1,534,900)	(\$35,735)
2015	\$489,100	\$0	(\$1,045,800)	(\$53,488)
2016	\$161,131	\$0	(\$884,669)	(\$34,412)
2017	(\$1,294,458)	\$0	(\$2,179,127)	(\$23,447)
2018	\$149,798	\$7,750,000	\$5,720,671	(\$19,834)
2019	\$228,796	\$2,750,000	\$8,699,467	(\$48,856)
2020	\$258,584	\$7,000,000	\$15,958,050	\$128,257
2021	\$331,170	\$3,000,000	\$19,289,220	\$195,042
2022	\$364,481	\$7,000,000	\$26,653,701	\$357,779
2023	\$438,126	\$3,000,000	\$30,091,827	\$432,464
2024	\$472,507	\$7,000,000	\$37,564,334	\$597,576
2025	\$547,232	\$3,000,000	\$41,111,567	\$674,659
2026	\$582,705	\$0	\$41,694,271	\$842,192
2027	\$588,532	\$0	\$42,282,803	\$921,721
2028	\$594,417	\$0	\$42,877,220	\$934,786
2029	\$600,361	\$0	\$43,477,581	\$947,980
2030	\$606,365	\$0	\$44,083,946	\$961,307
2031	\$612,428	\$0	\$44,696,375	\$974,767
2032	\$618,553	\$0	\$45,314,927	\$988,362
2033	\$624,738	\$0	\$45,939,666	\$1,002,093
2034	\$630,986	\$0	\$46,570,651	\$1,015,961
2035	\$637,296	\$0	\$47,207,947	\$1,029,967
2036	\$643,668	\$0	\$47,851,615	\$1,044,114
2037	\$650,105	\$0	\$48,501,720	\$1,058,402

	Appreciation	Increment	Cumulative	TIF
Year	Increment		Increment	Revenue
2010	(\$703,800)	\$0	(\$703,800)	\$0
2011	\$945,500	\$996,200	\$1,237,900	\$0
2012	(\$2,761,800)	\$0	(\$1,523,900)	(\$14,766)
2013	(\$856,500)	\$0	(\$2,380,400)	\$28,397
2014	\$845,500	\$0	(\$1,534,900)	(\$35,735)
2015	\$489,100	\$0	(\$1,045,800)	(\$53,488)
2016	\$161,131	\$0	(\$884,669)	(\$34,412)
2017	(\$1,294,458)	\$0	(\$2,179,127)	(\$23,447)
2018	\$149,798	\$1,400,000	(\$629,329)	(\$19,834)
2019	\$165,296	\$1,400,000	\$935,967	(\$48,856)
2020	\$180,949	\$0	\$1,116,915	(\$14,110)
2021	\$182,758	\$7,000,000	\$8,299,674	\$20,984
2022	\$254,586	\$3,000,000	\$11,554,259	\$25,041
2023	\$287,132	\$7,000,000	\$18,841,391	\$186,079
2024	\$360,003	\$3,000,000	\$22,201,394	\$259,046
2025	\$393,603	\$7,000,000	\$29,594,997	\$422,424
2026	\$467,539	\$3,000,000	\$33,062,536	\$497,755
2027	\$502,214	\$1,100,000	\$34,664,750	\$663,520
2028	\$518,237	\$0	\$35,182,987	\$741,262
2029	\$523,419	\$0	\$35,706,405	\$777,184
2030	\$528,653	\$0	\$36,235,058	\$788,803
2031	\$533,940	\$0	\$36,768,998	\$800,538
2032	\$539,279	\$0	\$37,308,277	\$812,390
2033	\$544,672	\$0	\$37,852,949	\$824,361
2034	\$550,118	\$0	\$38,403,067	\$836,452
2035	\$555,620	\$0	\$38,958,687	\$848,663
2036	\$561,176	\$0	\$39,519,863	\$860,997
2037	\$566,788	\$0	\$40,086,650	\$873,454

#### Differences:

- Two year shift in start of master development;
- \$6.6 million less construction increment

\$41,496,200

\$13,905,290

\$34,896,200

\$10,022,701

## Design Charrette

- April 30 May 3, 2017 contingent on outcome of demolition moratorium
- Decision makers, stakeholders, public and developer
- Developer's design team interaction with community to generate ideas for the site master plan around these topics:
  - Riverfront
  - Relationship to Nearby Community Spaces
  - Views into Site
  - Density, Corridors, Nodes and Edges
  - Character of site, architectural style, materials

## Demolition

Current Plans Assuming No Demolition Moratorium:

MilFab Demolition – May/June 2017

Highway Trailer Building & Others:

- Apply for grants April/May 2017
- Funding secured Fall 2017
- Prepare demolition bid package Fall 2017
- Demolition Spring 2018