COMPILED FINANCIAL STATEMENTS

Including Accountant's Compilation Report

As of and for the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

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## ACCOUNTANTS' COMPILATION REPORT

To the City Council City of Stoughton Stoughton, Wisconsin

Management is responsible for the accompanying Balance Sheet, Historical Summary of Project Costs, Project Revenues and Net Cost to be Recovered Through Tax Increments and Historical Summary of Sources, Uses, and Status of Funds of the City of Stoughton's Tax Incremental Districts No. 3, No. 4, No. 5, No. 6, and No. 7 ("the districts") as of and for the year ended December 31, 2017 and from the date of creation through December 31, 2017, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with *Statements on Standards for Accounting and Review Services* promulgated by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

As discussed in Note 1, the financial statements present only the transactions of the districts and do not purport to, and do not, present fairly the financial position of the City of Stoughton as of December 31, 2017, and the changes in its financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the financial statements. Such missing information, although not a required part of the financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economical, or historical context.

Baker Tilly Virchaw Knowse, LLP

Madison, Wisconsin April 30, 2018



### COMPILED BALANCE SHEET As of December 31, 2017

| ASSETS  |    | Capital<br>Projects<br>Fund |
|---|----|-----------------------------|
| Cash and investments  | \$ | 200.000                     |
|   | Φ  | 380,069                     |
| Taxes receivable  |    | 491,691                     |
| TOTAL ASSETS  | \$ | 871,760                     |
| DEFERRED INFLOWS OF RESOURCES AND FUND BALANCE<br>Deferred Inflows of Resources |    |                             |
| Unearned revenues   | \$ | 491,691                     |
| Total Deferred Inflows of Resources   |    | 491,691                     |
| Fund Balance<br>Restricted  |    | 380,069                     |
| TOTAL DEFERRED INFLOWS OF RESOURCES AND FUND BALANCE                            | \$ | 871,760                     |

### COMPILED HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES, AND NET COST TO BE RECOVERED THROUGH TAX INCREMENTS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|  |    | Year<br>Ended | -  | From Date |
|--|----|---------------|----|-----------|
| PROJECT COSTS  | ٠  |               | •  | F F74 0F0 |
| Capital expenditures                                 | \$ | -             | \$ | 5,571,359 |
| Professional services - planning, engineering, other |    | 2,970         |    | 140,946   |
| Debt issuance cost                                   |    | -             |    | 20,162    |
| Interest on long-term debt                           |    | 37,269        |    | 1,369,290 |
| Contributions to other districts                     |    | -             |    | 1,106,252 |
| Total Project Costs                                  |    | 40,239        |    | 8,208,009 |
| PROJECT REVENUES                                     |    |               |    |           |
| Tax increments                                       |    | 492,440       |    | 4,738,190 |
| Intergovernmental                                    |    | 3,254         |    | 22,935    |
| Developer guarantees                                 |    | 16,091        |    | 48,586    |
| Public charges for services                          |    | -             |    | 12,942    |
| Contribution from other district                     |    | -             |    | 742,340   |
| Transfer from other funds                            |    | -             |    | 181,304   |
| Investment income                                    |    | 1,532         |    | 56,694    |
| Land sales   |    | -             |    | 1,383,920 |
| Miscellaneous revenues                               |    | -             |    | 148,244   |
| Total Project Revenues                               |    | 513,317       |    | 7,335,155 |
|  |    |               |    |           |
| NET COST (RECOVERED) TO BE RECOVERED THROUGH         | •  |               | •  |           |
| TIF INCREMENTS - DECEMBER 31, 2017                   | \$ | (473,078)     | \$ | 872,854   |
|  |    |               |    |           |
| RECONCILIATION OF RECOVERABLE COSTS                  |    |               | ሱ  | 4 050 000 |
| General obligation debt                              |    |               | \$ | 1,252,923 |
| Fund balance   |    |               |    | (380,069) |
| NET COSTS TO BE RECOVERED THROUGH                    |    |               |    |           |
| TAX INCREMENTS – DECEMBER 31, 2017                   |    |               | \$ | 872,854   |

COMPILED

## HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

| SOURCES OF FUNDS                                     |    | Year<br>Ended | •  | From Date  |
|--|----|---------------|----|------------|
| Tax increments                                       | \$ | 492,440       | \$ | 4,738,190  |
| Intergovernmental                                    | Ψ  | 3,254         | Ψ  | 22,935     |
| Developer guarantees                                 |    | 16,091        |    | 48,586     |
| Public charges for services                          |    | -             |    | 12,942     |
| Contribution from other district                     |    | -             |    | 742,340    |
| Transfers from other funds                           |    | -             |    | 181,304    |
| Investment income                                    |    | 1,532         |    | 56,694     |
| Land sales   |    | -             |    | 1,383,920  |
| Miscellaneous revenues                               |    | -             |    | 148,244    |
| Long-term debt issued                                |    | -             |    | 6,257,496  |
| Total Sources of Funds                               |    | 513,317       |    | 13,592,651 |
| USES OF FUNDS  |    |               |    |            |
| Capital expenditures                                 |    | -             |    | 5,571,359  |
| Professional services - planning, engineering, other |    | 2,970         |    | 140,946    |
| Debt issuance cost                                   |    | -             |    | 20,162     |
| Contribution to other district                       |    | -             |    | 1,106,252  |
| Interest on long-term debt                           |    | 37,269        |    | 1,369,290  |
| Principal on long-term debt                          |    | 403,210       |    | 5,004,573  |
| Total Uses of Funds                                  |    | 443,449       |    | 13,212,582 |
|  |    | ·             |    | , ,        |
| Excess of sources of funds over uses of funds        |    | 69,868        |    | 380,069    |
| BEGINNING FUND BALANCE                               |    | 310,201       |    | <u>-</u>   |
| ENDING FUND BALANCE                                  | \$ | 380,069       | \$ | 380,069    |

### COMPILED BALANCE SHEET As of December 31, 2017

| ASSETS   | Capital<br>Projects<br>Fund |
|--|-----------------------------|
|  | ¢ 1 0 1 2 0 2 2             |
| Cash and investments<br>Taxes receivable                                       | \$ 1,042,022<br>182,466     |
| Taxes receivable   | 102,400                     |
| TOTAL ASSETS   | \$ 1,224,488                |
| LIABILITIES, DEFERRED INFLOWS OF RESOURCES,<br>AND FUND BALANCE<br>Liabilities |                             |
| Accounts payable   | \$ 4,494                    |
| Total Liabilities  | 4,494                       |
| Total Liabilities  | 4,494                       |
| Deferred Inflows of Resources  |                             |
| Unearned revenues  | 182,466                     |
| Total Deferred Inflows of Resources  | 182,466                     |
| Fund Balance<br>Restricted   | 1,037,528                   |
|  | 1,007,020                   |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF<br>RESOURCES, AND FUND BALANCE          | <u>\$ 1,224,488</u>         |

## COMPILED HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES, AND NET COST RECOVERED THROUGH TAX INCREMENTS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|   |    | Year<br>Ended | -  | rom Date<br>f Creation |
|---|----|---------------|----|------------------------|
| PROJECT COSTS   | •  |               | •  |                        |
| Capital expenditures  | \$ | -             | \$ | 2,309,568              |
| Revolving loan fund   |    | -             |    | 51,500                 |
| Professional services - planning, engineering, other              |    | 5,384         |    | 81,303                 |
| Debt issuance costs   |    | -             |    | 26,075                 |
| Interest on long-term debt  |    | 10,483        |    | 788,798                |
| Total Project Costs   |    | 15,867        |    | 3,257,244              |
| PROJECT REVENUES  |    | 180,832       |    | 2,284,969              |
| Intergovernmental   |    | 1,708         |    | 139,237                |
| Contribution from other districts                                 |    | -             |    | 1,405,024              |
| Miscellaneous revenues  |    | -             |    | 48,691                 |
| Investment income   |    | 10,674        |    | 121,851                |
| Total Project Revenues  |    | 193,214       |    | 3,999,772              |
| NET COST (RECOVERED) THROUGH                                      | •  | (477.047)     | •  |                        |
| TIF INCREMENTS - DECEMBER 31, 2017                                | \$ | (177,347)     | \$ | (742,528)              |
| RECONCILIATION OF RECOVERED COSTS                                 |    |               | •  |                        |
| General obligation debt   |    |               | \$ | 295,000                |
| Fund balance  |    |               |    | (1,037,528)            |
| NET COSTS RECOVERED THROUGH<br>TAX INCREMENTS – DECEMBER 31, 2017 |    |               | \$ | (742,528)              |

COMPILED

## HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|  |           | Year<br>Ended | From Date<br>of Creation |
|--|-----------|---------------|--------------------------|
| SOURCES OF FUNDS                                     |           |               |                          |
| Tax increments                                       | \$        | 180,832       | \$ 2,284,969             |
| Intergovernmental                                    |           | 1,708         | 139,237                  |
| Contribution from other districts                    |           | -             | 1,405,024                |
| Miscellaneous revenues                               |           | -             | 48,691                   |
| Investment income                                    |           | 10,674        | 121,851                  |
| Long-term debt issued                                |           |               | 3,160,750                |
| Total Sources of Funds                               |           | 193,214       | 7,160,522                |
| USES OF FUNDS  |           |               |                          |
| Capital expenditures                                 |           | -             | 2,309,568                |
| Revolving loan fund                                  |           | -             | 51,500                   |
| Professional services - planning, engineering, other |           | 5,384         | 81,303                   |
| Debt issuance costs                                  |           | -             | 26,075                   |
| Interest on long-term debt                           |           | 10,483        | 788,798                  |
| Principal on long-term debt                          |           | 95,000        | 2,865,750                |
| Total Uses of Funds                                  |           | 110,867       | 6,122,994                |
| Excess of sources of funds over uses of funds        |           | 82,347        | 1,037,528                |
| BEGINNING FUND BALANCE                               |           | 955,181       |                          |
| ENDING FUND BALANCE                                  | <u>\$</u> | 1,037,528     | <u>\$ 1,037,528</u>      |

### COMPILED BALANCE SHEET As of December 31, 2017

| ASSETS<br>Cash and investments   | Capital<br>Projects<br>Fund<br>\$ 197,996 |
|--|---|
| TOTAL ASSETS   | <u>\$ 197,996</u>                         |
| LIABILITIES AND FUND BALANCE<br>Liabilities<br>Accounts payable<br>Advance from city general fund<br>Total Liabilities | \$    2,187<br>598,427<br>600,614         |
| Fund Balance<br>Unassigned (deficit)   | (402,618)                                 |
| TOTAL LIABILITIES AND FUND BALANCE   | <u>\$ 197,996</u>                         |

COMPILED

## HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES, AND NET COST TO BE RECOVERED THROUGH TAX INCREMENTS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|  |    | Year<br>Ended |    |                      |  |  |  |  |  |  |  |  |  | From Date |
|--|----|---------------|----|----------------------|--|--|--|--|--|--|--|--|--|-----------|
| PROJECT COSTS  |    |               |    |                      |  |  |  |  |  |  |  |  |  |           |
| Capital expenditures   | \$ | 340,693       | \$ | 2,049,110            |  |  |  |  |  |  |  |  |  |           |
| Professional services - planning, engineering, other   |    | 900           |    | 46,833               |  |  |  |  |  |  |  |  |  |           |
| Interest on advances   |    | -             |    | 96,965               |  |  |  |  |  |  |  |  |  |           |
| Total Project Costs  |    | 341,593       |    | 2,192,908            |  |  |  |  |  |  |  |  |  |           |
| PROJECT REVENUES   |    |               |    |                      |  |  |  |  |  |  |  |  |  |           |
| Tax increments   |    | -             |    | 30,147               |  |  |  |  |  |  |  |  |  |           |
| Transfer from other funds  |    | -             |    | 100,000              |  |  |  |  |  |  |  |  |  |           |
| Intergovernmental  |    | 38,097        |    | 281,328              |  |  |  |  |  |  |  |  |  |           |
| Developer guarantees   |    | 19,442        |    | 109,795              |  |  |  |  |  |  |  |  |  |           |
| Investment income  |    | 1,352         |    | 1,404                |  |  |  |  |  |  |  |  |  |           |
| Land sales   |    | -             |    | 116,616              |  |  |  |  |  |  |  |  |  |           |
| Miscellaneous revenues   |    | -             |    | 1,000                |  |  |  |  |  |  |  |  |  |           |
| Total Project Revenues   |    | 58,891        |    | 640,290              |  |  |  |  |  |  |  |  |  |           |
| NET COST TO BE RECOVERED THROUGH<br>TIF INCREMENTS - DECEMBER 31, 2017                             | \$ | 282,702       | \$ | 1,552,618            |  |  |  |  |  |  |  |  |  |           |
| <b>RECONCILIATION OF RECOVERABLE COSTS</b><br>General obligation debt<br>Add: Fund balance deficit |    |               | \$ | 1,150,000<br>402,618 |  |  |  |  |  |  |  |  |  |           |
| NET COSTS TO BE RECOVERED THROUGH<br>TAX INCREMENTS – DECEMBER 31, 2017                            |    |               | \$ | 1,552,618            |  |  |  |  |  |  |  |  |  |           |

## COMPILED HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|  | Year<br>Ended |           | •  | rom Date<br>f Creation |
|--|---------------|-----------|----|------------------------|
| SOURCES OF FUNDS   |               |           |    |                        |
| Tax increments   | \$            | -         | \$ | 30,147                 |
| Transfers from other funds                                 |               | -         |    | 100,000                |
| Intergovernmental  |               | 38,097    |    | 281,328                |
| Developer guarantees                                       |               | 19,442    |    | 109,795                |
| Investment income  |               | 1,352     |    | 1,404                  |
| Land sales   |               | -         |    | 116,616                |
| Miscellaneous revenues                                     |               | -         |    | 1,000                  |
| Long-term debt issued                                      |               | 300,000   |    | 1,150,000              |
| Total Sources of Funds                                     |               | 358,891   |    | 1,790,290              |
| USES OF FUNDS  |               |           |    |                        |
| Capital expenditures                                       |               | 340,693   |    | 2,049,110              |
| Professional services - planning, engineering, other       |               | 900       |    | 46,833                 |
| Interest on advance  |               | -         |    | 96,965                 |
| Total Uses of Funds  |               | 341,593   |    | 2,192,908              |
| Excess (deficiency) of sources of funds over uses of funds |               | 17,298    |    | (402,618)              |
| BEGINNING FUND BALANCE (DEFICIT)                           |               | (419,916) |    | -                      |
| ENDING FUND BALANCE (DEFICIT)                              | <u>\$</u>     | (402,618) | \$ | (402,618)              |

## COMPILED BALANCE SHEET As of December 31, 2017

|   | Capital<br>Projects<br>Fund |                  |
|---|-----------------------------|------------------|
| ASSETS  | <u>\$</u>                   |                  |
| LIABILITIES AND FUND BALANCE (DEFICIT)<br>Liabilities | ¢                           | 40,500           |
| Accounts payable<br>Advances from city general fund   | \$                          | 16,566<br>44,817 |
| Total Liabilities                                     |                             | 61,383           |
| Fund Balance  |                             |                  |
| Unassigned (deficit)                                  |                             | (61,383)         |
| TOTAL LIABILITIES AND FUND BALANCE (DEFICIT)          | \$                          |                  |

COMPILED

## HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES, AND NET COST TO BE RECOVERED THROUGH TAX INCREMENTS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|  | <br>Year<br>Ended | <br>om Date<br>Creation |
|--|-------------------|-------------------------|
| PROJECT COSTS  |                   |                         |
| Capital expenditures                                 | \$<br>556,831     | \$<br>556,831           |
| Professional services - planning, engineering, other | 9,523             | 28,123                  |
| Debt issuance cost                                   | <br>3,374         | <br>3,374               |
| Total Project Costs                                  | <br>569,728       | <br>588,328             |
|  |                   |                         |
| PROJECT REVENUES                                     |                   |                         |
| Miscellaneous revenues                               | <br>21,945        | <br>21,945              |
| Total Project Revenues                               | <br>21,945        | <br>21,945              |
| NET COST RECOVERABLE THROUGH                         |                   |                         |
| TIF INCREMENTS - DECEMBER 31, 2017                   | \$<br>547,783     | \$<br>566,383           |
| RECONCILIATION OF RECOVERABLE COSTS                  |                   |                         |
| General obligation debt                              |                   | \$<br>505,000           |
| Add: Fund balance deficit                            |                   | <br>61,383              |
|  |                   |                         |
| NET COSTS TO BE RECOVERED THROUGH                    |                   |                         |
| TAX INCREMENTS – DECEMBER 31, 2017                   |                   | \$<br>566,383           |

## COMPILED HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|  | Year<br>Ended |                                      | <br>om Date<br>Creation                   |
|--|---------------|--------------------------------------|---|
| SOURCES OF FUNDS<br>Miscellaneous revenues<br>Long-term debt issued<br>Total Sources of Funds  | \$            | 21,945<br>505,000<br>526,945         | \$<br>21,945<br>505,000<br>526,945        |
| USES OF FUNDS<br>Capital expenditures<br>Professional services - planning, engineering, other<br>Debt issuance cost<br>Total Uses of Funds |               | 556,831<br>9,523<br>3,374<br>569,728 | <br>556,831<br>28,123<br>3,374<br>588,328 |
| (Deficiency) of sources of funds over uses of funds  |               | (42,783)                             | (61,383)                                  |
| BEGINNING FUND BALANCE (DEFICIT)   |               | (18,600)                             | <br><u> </u>                              |
| ENDING FUND BALANCE (DEFICIT)  | \$            | (61,383)                             | \$<br>(61,383)                            |

### COMPILED BALANCE SHEET As of December 31, 2017

|   | Capital<br>Projects<br>Fund |
|---|-----------------------------|
| ASSETS<br>Cash and investments  | ¢ 1 001 450                 |
| Tax roll receivable   | \$ 1,081,452<br>415,963     |
| Accounts receivable   | 11,127                      |
|   |                             |
| TOTAL ASSETS  | <u>\$ 1,508,542</u>         |
| LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCE<br>Liabilities |                             |
| Accounts payable and deposits   | \$ 2,930                    |
| Total Liabilities   | 2,930                       |
|   |                             |
| Deferred Inflows of Resources   |                             |
| Unearned revenues   | 415,963                     |
| Total Deferred Inflows of Resources   | 415,963                     |
| Fund Balance  |                             |
| Restricted  | 1,089,649                   |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES,<br>AND FUND BALANCE       | \$ 1,508,542                |
|   | <b>↓</b> 1,000,042          |

COMPILED

## HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES, AND NET COST TO BE RECOVERED THROUGH TAX INCREMENTS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|   | <br>Year<br>Ended | From Date       |
|---|-------------------|-----------------|
| PROJECT COSTS   |                   |                 |
| Capital expenditures  | \$<br>75,684      | \$<br>3,764,763 |
| Administration (in-house)   | 23,678            | 23,678          |
| Professional services - planning, engineering, other                    | 1,239             | 5,452           |
| Debt issuance costs   | -                 | 45,926          |
| Interest on Long-Term Debt  | <br>116,059       | <br>116,059     |
| Total Project Costs   | <br>216,660       | <br>3,955,878   |
| PROJECT REVENUES  |                   |                 |
| Tax Increments  | 242,013           | 242,013         |
| Premium on long-term debt   | 212,010           | 9,120           |
| Investment income   | 8,449             | 19,394          |
|   | <br>250,462       | <br>270,527     |
| Total Project Revenues  | <br>230,402       | <br>270,327     |
| NET COST TO BE RECOVERED THROUGH<br>TIF INCREMENTS - DECEMBER 31, 2017  | \$<br>(33,802)    | \$<br>3,685,351 |
| RECONCILIATION OF RECOVERABLE COSTS                                     |                   |                 |
| Long-term debt  |                   | \$<br>4,775,000 |
| Fund balance  |                   | <br>(1,089,649) |
| NET COSTS TO BE RECOVERED THROUGH<br>TAX INCREMENTS – DECEMBER 31, 2017 |                   | \$<br>3,685,351 |

COMPILED

HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS For the Year Ended December 31, 2017 and From the Date of Creation Through December 31, 2017

|  | Year<br>Ended |           | From Date<br>of Creation |                    |
|--|---------------|-----------|--------------------------|--------------------|
| SOURCES OF FUNDS<br>Tax increments                   | \$            | 242.012   | ¢                        | 242 042            |
| Investment income                                    | Ф             | 242,013   | \$                       | 242,013            |
|  |               | 8,449     |                          | 19,394<br>9,120    |
| Premium on long-term debt                            |               | -         |                          | 9,120<br>4,775,000 |
| Long-term debt issued                                |               |           |                          | · · · · · ·        |
| Total Sources of Funds                               |               | 250,462   |                          | 5,045,527          |
| USES OF FUNDS  |               |           |                          |                    |
| Capital expenditures                                 |               | 75,684    |                          | 3,764,763          |
| Administration (in-house)                            |               | 23,678    |                          | 23,678             |
| Professional services - planning, engineering, other |               | 1,239     |                          | 5,452              |
| Debt issuance cost                                   |               | -         |                          | 45,926             |
| Interest on long-term debt                           |               | 116,059   |                          | 116,059            |
| Total Uses of Funds                                  |               | 216,660   |                          | 3,955,878          |
| Excess of sources of funds over uses of funds        |               | 33,802    |                          | 1,089,649          |
| BEGINNING FUND BALANCE                               |               | 1,055,847 |                          | -                  |
| ENDING FUND BALANCE                                  | <u>\$</u>     | 1,089,649 | \$                       | 1,089,649          |

#### COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the City of Stoughton's Tax Incremental Districts No. 3, No. 4, No. 5, No. 6, and No. 7 (the "districts") conform to accounting principles as applicable to governmental units and as defined by Wisconsin Statutes Section 66.1105.

The City of Stoughton has implemented accounting principles generally accepted in the United States of America to the extent they apply in determining the scope of the activity of Tax Incremental Districts No. 3, No. 4 No. 5, No. 6, and No. 7. The accompanying financial statements reflect all the significant operations of the City of Stoughton's Tax Incremental Districts No. 3, No. 4, No. 5, No. 6, and No. 7. The accompanying financial statements of the City of Stoughton's Tax Incremental Districts No. 3, No. 4, No. 5, No. 6, and No. 7. The accompanying financial statements of the City of Stoughton's Tax Incremental Districts No. 3, No. 4, No. 5, No. 6, and No. 7. The accompanying financial statements do not include the full presentation of the City of Stoughton.

#### A. DESCRIPTION OF FUND AND ACCOUNT GROUP STRUCTURE

This report contains the financial information of the City of Stoughton's Tax Incremental Districts No. 3, No. 4, No. 5, No. 6, and No. 7. The summary statements were prepared from data recorded in the following funds and the city's long-term debt:

Debt Service Fund Capital Projects Fund

Detailed descriptions of the purpose of these funds and long-term debt can be found in the City of Stoughton's basic financial statements.

The data was consolidated for purposes of this report. Therefore, the amounts shown in the accompanying statements will not directly correlate with amounts shown in the basic financial statements.

The districts were created under the provisions of Wisconsin Statute Section 66.1105. The purpose of that section is to allow a municipality to recover development and improvements costs in a designated area from the property taxes generated on the increased value of the property after the creation date of the districts. The tax on the increased value is called a tax increment.

The statutes allow the districts to collect tax increments until the net project cost has been fully recovered, or until 27 years, for TID Nos. 3, 4, and 5 and 20 years for TID Nos. 6 and 7, after the creation date, whichever occurs first. Project costs uncollected at the dissolution date are absorbed by the City of Stoughton. Project costs may be incurred up to five years before the unextended termination date of the districts.

#### **Original Project Plan**

|           | Creation Last Date to Incur<br>Date Project Costs |            | Last Year to<br>Collect Increment |
|-----------|---|------------|-----------------------------------|
| TID No. 3 | 1-1-1993  | 11-24-2014 | 2020                              |
| TID No. 4 | 1-1-1999  | 3-23-2021  | 2026                              |
| TID No. 5 | 1-1-2010  | 3-12-2032  | 2037                              |
| TID No. 6 | 1-1-2015  | 9-29-2030  | 2036                              |
| TID No. 7 | 1-1-2015  | 11-11-2029 | 2035                              |

COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

#### A. DESCRIPTION OF FUND AND ACCOUNT GROUP STRUCTURE (cont.)

Adoption

#### Plan Amendments

|   | Date                                  |
|---|---------------------------------------|
| TID No. 3 Amendment No. 1<br>TID No. 3 Amendment No. 2<br>TID No. 4 Amendment No. 1 | 10-23-2007<br>10-23-2012<br>9-26-2006 |
| TID No. 4 Amendment No. 2   | 1-12-2010                             |

#### B. BASIS OF ACCOUNTING

The modified accrual basis of accounting was followed in the preparation of these statements. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual, i.e., both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Project costs, other than interest on long-term debt, are recorded when the related fund liability is incurred.

District increments are recorded as revenues in the year due. Intergovernmental aids and grants are recognized as revenues in the period the related expenditures are incurred, if applicable, or when the city is entitled to the aids.

Special assessments are recorded as revenues when collected. Annual installments due in future years are accounted for as receivables and unavailable revenues. There are no special assessments receivables as of the date of this report.

Other general revenues are recognized when received in cash or when measurable and available under the criteria described above.

#### C. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

### D. MEASUREMENT FOCUS

The measurement focus of all governmental funds is the funds flow concept. Under the funds flow concept, sources and uses of financial resources, including capital outlays, debt proceeds and debt retirements are reflected in operations. Resources not available to finance expenditures and commitments of the current period are recognized as unavailable or unearned revenue or as nonspendable fund equity. Liabilities for claims, judgments, compensated absences and pension contributions which will not be currently liquidated using expendable available financial resources are shown in the long-term debt footnote disclosure. The related expenditures are recognized when the liabilities are liquidated.

#### E. PROJECT PLAN BUDGETS

The estimated revenues and expenditures of the districts are adopted in the project plans. Those estimates are for the entire life of the districts, and may not be comparable to interim results presented in this report.

#### F. LONG-TERM DEBT

Short-term liabilities are recorded as fund liabilities. All other long-term liabilities are shown in the long-term debt footnote disclosure.

Proceeds of long-term debt issues not recorded as fund liabilities are reflected as "Sources of Funds" in the operating statement of the recipient fund. Retirement of these issues is reported as expenditure in the year in which the debt matures or is repaid, whichever is earlier.

#### G. CLAIMS AND JUDGMENTS

Claims and judgments are recorded as liabilities if all the conditions of Governmental Accounting Standards Board pronouncements are met. The liability and expenditure for claims and judgments is only reported in governmental funds if it has matured. Claims and judgments are disclosed in the long-term debt footnote when the related liabilities are incurred.

#### **NOTE 2 – CASH AND TEMPORARY INVESTMENTS**

The districts invest their funds in accordance with the provisions of the Wisconsin Statutes 66.0603(1m) and 67.11(2).

Investments are stated at fair value, which is the amount at which an investment could be exchanged in a current transaction between willing parties. No investments are reported at amortized cost. Adjustments necessary to record investments at fair value are recorded in the operating statement as increases or decreases in investment income.

COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

#### NOTE 2 - CASH AND TEMPORARY INVESTMENTS (cont.)

The districts, as funds of the city, maintain separate and common cash and investment accounts at the same financial institutions utilized by the city. Federal depository insurance and the State of Wisconsin Guarantee fund insurance apply to the City of Stoughton as an individual municipality, and, accordingly, the amount of insured funds is not determinable for the districts.

#### NOTE 3 – LONG-TERM DEBT

#### A. GENERAL OBLIGATION DEBT

All general obligation notes and bonds payable are backed by the full faith and credit of the City of Stoughton. Notes and bonds borrowed to finance the districts' expenditures will be retired by tax increments accumulated by the TIF District funds. If those revenues are not sufficient, payments will be made by future tax levies or utility revenues, as applicable.

|                 |                                 | <br>Original<br>Amount<br>Borrowed | Repaid |           |    | Balance<br>12-31-17 |  |
|-----------------|---------------------------------|------------------------------------|--------|-----------|----|---------------------|--|
| TIF District No | <b>b.</b> 3                     |                                    |        |           |    |                     |  |
| 03/18/93        | Promissory Note – 6.00%         | \$<br>189,950                      | \$     | 189,950   | \$ | -                   |  |
| 10/01/93        | Promissory Note – 4.40 – 6.00%  | 1,980,000                          |        | 1,980,000 |    | -                   |  |
| 05/01/02        | Promissory Note – 3.50 – 4.375% | 80,483                             |        | 80,483    |    | -                   |  |
| 09/16/02        | Refunding Bonds – 3.00 – 3.75%  | 1,382,063                          |        | 1,382,063 |    | -                   |  |
| 06/26/13        | State Trust Fund Loan – 2.75%   | 1,400,000                          |        | 772,077   |    | 627,923             |  |
| 06/01/14        | Promissory Note – 2.00%         | <br>1,225,000                      |        | 600,000   |    | 625,000             |  |
| Totals          |                                 | \$<br>6,257,496                    | \$     | 5,004,573 | \$ | 1,252,923           |  |

Aggregate maturities of all long-term debt relating to the district are as follows:

| Calendar<br><u>Year</u> | Pri         | ncipal      | Interest | Totals              |  |
|-------------------------|-------------|-------------|----------|---------------------|--|
| 2018                    | \$          | 408,661 \$  | 27,718   | \$ 436,379          |  |
| 2019                    |             | 419,282     | 17,967   | 437,229             |  |
| 2020                    |             | 425,000     | 8,029    | 433,029             |  |
| Totals                  | <u>\$ 1</u> | ,252,923 \$ | 53,714   | <u>\$ 1,306,637</u> |  |

#### COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

### **NOTE 3 – LONG-TERM DEBT** (cont.)

A. GENERAL OBLIGATION DEBT (cont.)

|                 |  | E  | Original<br>Amount<br>Borrowed | <br>Repaid      | _  | Balance<br>2-31-17 |
|-----------------|--|----|--------------------------------|-----------------|----|--------------------|
| TIF District No | <b>D.</b> 4  |    |                                |                 |    |                    |
| 02/23/99        | State Trust Fund Loan – 5.25%                            | \$ | 162,000                        | \$<br>162,000   | \$ | -                  |
| 08/09/00        | State Trust Fund Loan – 5.25%                            |    | 355,080                        | 355,080         |    | -                  |
| 06/01/01        | Promissory Note – 4.10 – 4.60%                           |    | 1,025,000                      | 1,025,000       |    | -                  |
| 06/01/01        | Promissory Note – 4.10 – 4.60%                           |    | 154,427                        | 154,427         |    | -                  |
| 06/15/03        | Promissory Note – 3.00 – 3.375%                          |    | 292,105                        | 292,105         |    | -                  |
| 06/22/04        | State Trust Fund Loan – 4.00%                            |    | 213,746                        | 213,746         |    | -                  |
| 04/14/09        | Promissory Note – 1.60 – 3.85%<br>G.O. Refunding Bonds – |    | 163,392                        | 163,392         |    | -                  |
| 04/13/10        | 1.00 – 3.25%   |    | 795,000                        | <br>500,000     |    | 295,000            |
| Totals          |  | \$ | 3,160,750                      | \$<br>2,865,750 | \$ | 295,000            |

Aggregate maturities of all long-term debt relating to the district are as follows:

| Calendar<br><u>Year</u>     |  | Principal |  |          | Interest                |       | Totals                        |
|-----------------------------|--|-----------|--|----------|-------------------------|-------|-------------------------------|
| 2018<br>2019<br>2020        |  | \$        | 95,000<br>100,000<br>100,000             | \$       | 7,775<br>4,800<br>1,625 | \$    | 102,775<br>104,800<br>101,625 |
| Totals                      |  | \$        | 295,000                                  | \$       | 14,200                  | \$    | 309,200                       |
| TIF District No<br>12/28/16 | <b>o. 5</b><br>State Trust Fund Loan – 3.50% | A         | Driginal<br>Amount<br>orrowed<br>850,000 | <u> </u> | Repaid                  | _     | 3alance<br>2-31-17<br>850,000 |
| 06/08/17                    | G.O. Notes – 2.00 – 3.00%                    | -         | 300,000                                  | -        | -                       | •<br> | 300,000                       |
| Totals                      |  | \$        | 1,150,000                                | \$       |                         | \$    | 1,150,000                     |

#### COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

### **NOTE 3 – LONG-TERM DEBT** (cont.)

#### A. GENERAL OBLIGATION DEBT (cont.)

### TIF District No. 5 (cont.)

Aggregate maturities are as follows:

| Calendar    |                      |  |                            |
|-------------|----------------------|--|----------------------------|
| <u>Year</u> | Principal            | Interest                                     | Totals                     |
| 0040        | <b>•</b> • • • • • • | 4 4 45 000                                   | <b>•  - - - - - - - - </b> |
| 2018        | \$ 32,81             | 1 \$ 45,082                                  | \$ 77,893                  |
| 2019        | 53,46                | 2 35,440                                     | 88,902                     |
| 2020        | 55,47                | 5 33,933                                     | 89,408                     |
| 2021        | 67,70                | 8 32,117                                     | 99,825                     |
| 2022        | 66,46                | 1 30,176                                     | 96,637                     |
| 2023-2027   | 399,02               | 6 117,893                                    | 516,919                    |
| 2028-2032   | 245,66               | 4 66,604                                     | 312,268                    |
| 2033-2036   | 229,39               | 3 20,421                                     | 249,814                    |
|             |                      |  |                            |
| Totals      | <u>\$ 1,150,00</u>   | <u>0                                    </u> | <u>\$ 1,531,666</u>        |

|   |       | jinal<br>ount<br>owed | Repaid |   | Balance<br>12-31-17 |         |
|---|-------|-----------------------|--------|---|---------------------|---------|
| <b>TIF District No. 6</b><br>06/08/2017 Promissory Notes – 2.00 – 3.00% | \$ 50 | 05,000                | \$     | - | \$                  | 505,000 |

Aggregate maturities of all long-term debt relating to the district are as follows:

| Calendar<br><u>Year</u> | Principal          |              | Interest | <br>Totals    |
|-------------------------|--------------------|--------------|----------|---------------|
| 2018                    | \$ 45,0            |              | 14,676   | \$<br>59,676  |
| 2019                    | 45,0               | 00           | 10,163   | 55,163        |
| 2020                    | 50,0               | 00           | 9,213    | 59,213        |
| 2021                    | 50,0               | 00           | 8,213    | 58,213        |
| 2022                    | 50,0               | 00           | 7,088    | 57,088        |
| 2023-2026               | 265,0              | 00           | 16,006   | <br>281,006   |
| Totals                  | <u>\$    505,0</u> | <u>00</u> \$ | 65,359   | \$<br>570,359 |

#### COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

#### NOTE 3 - LONG-TERM DEBT (cont.)

#### **B.** Note Anticipation Notes

| <b>TIF District N</b><br>10/21/15<br>Total | <b>lo. 7</b><br>Note Anticipation Notes – 1.250% | Original<br>Amount<br>Borrowed<br>\$ 4,775,000<br>\$ 4,775,000 | <u>Repaid</u><br><u>\$</u> -<br><u>\$</u> - | Balance<br>12-31-17<br>\$ 4,775,000<br>\$ 4,775,000 |
|--|--|--|---|---|
| Debt service requ                          | irements to maturity are as follows:             |  |   |   |
| Calendar<br>Year                           |  | Principal  | Interest                                    | Totals  |
| 2018                                       |  | \$ 4,775,000   | \$ 59,688                                   | \$ 4,834,688  |
| Totals                                     |  | \$ 4,775,000   | \$ 59,688                                   | <u>\$ 4,834,688</u>                                 |

#### NOTE 4 – Advances From/Due to City General Fund

The general fund is advancing funds to TIF Districts No. 5 and No. 6. The amount advanced is determined by the deficiency of revenues over expenditures and other financing sources since the district's inception. A repayment schedule has not been established.

#### **NOTE 5 – INCREMENT SHARING**

As allowable under TIF statutes, the city may share positive TIF increments. In 1998, and again in 2003, the city and joint review board approved sharing increments from TIF District No. 2 (donor district, subsequently closed) to TIF District No. 3 (donee district). Such transfers are reflected as recoverable costs in the donor district, and as project revenues in the donee district. TIF increment sharing was valid for a five-year period, and was extended for an additional five years by the joint review board. Transfers between districts are subject to various conditions in the statutes.

In 2006, the city and joint review board approved sharing increments from TIF District No. 2 (donor district, subsequently closed) to TIF District No. 4 (donee district). Transfers were approved to begin in 2007. State statutes limit the number of years a district may share increments to ten. The increment sharing with TIF District No. 4 was allowable for years 2007 through 2009. TIF District No. 2 was closed in 2009.

In 2007, the city and joint review board approved sharing increments from TIF District No. 3 (donor district) to TIF District No 4 (donee district). Transfers began in 2007 and were valid for a five-year period.

#### COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

#### **NOTE 6 – TRANSFERS FROM OTHER FUNDS**

The city has transferred funds to TIF Districts No. 3 and No. 5 to cover deficits over the years. It is the intent of the city to have TIF Districts No. 3 and No. 5 repay the general fund for these transfers contingent upon future availability of funds. The following is a historical summary of transfers for TIF District No. 3:

| 1993<br>1997<br>1998 | \$        | 30,000<br>30,212<br>104,150 |
|----------------------|-----------|-----------------------------|
| 2001<br>2002         | _         | 10,451<br>6,491             |
| Totals               | <u>\$</u> | 181,304                     |

The following is a historical summary of transfers for TIF District No. 5:

| 2010 | \$ | 100,000 |
|------|----|---------|
|------|----|---------|

#### **NOTE 7 – DEVELOPER AGREEMENTS**

TIF District No. 6 has entered into a developer agreement with North American fur Auction ("NAFA") where the city shall construct the city improvements and provide a non-cash development incentive, by conveying a piece of land in the amount of \$377,000. City fulfilled its obligation during 2017.

TIF District No. 7 has entered into a developer agreement where the TID shall reimburse developer for off-site public improvements in the amount of \$3,763,230. The TID has reimbursed \$3,763,230 as of December 31, 2017.

#### **NOTE 8 – DEVELOPER PAYMENTS**

No developer payments were made by TIF 3, 4, 5, 6 and 7 for 2017.

#### **NOTE 9 – GUARANTEED REVENUE**

TIF District No. 3 has entered into a development agreement with Nelson Global Products, Inc. (the "developer"). The agreement guarantees the city will receive a tax increment equal to the annual applicable mill rate multiplied by \$3,750,000. The developer shall pay the difference between the guaranteed tax increment and the tax increment actually levied. The developer's guarantee obligation shall terminate when the city has collected from the tax increment generated from the district or paid under the agreement not less than \$320,600, or when TIF District No. 3 has terminated, whichever occurs first. TIF guarantee payment received in 2017 was \$16,091.

#### COMPILED NOTES TO FINANCIAL STATEMENTS From the Dates of Creation Through December 31, 2017

### **NOTE 9 – GUARANTEED REVENUE** (cont.)

TIF District No. 5 has entered into a development agreement with Movin' Out Development, LLC (the "developer"). The agreement guarantees that the developer shall pay the difference between the guaranteed tax increment and the tax increment actually levied. The guarantee obligation shall terminate when the city has collected from the tax increment generated from the district or been paid under this agreement the full amount of the project costs of not less than \$610,753 plus 5 percent interest accruing from January 1, 2012. TIF guarantee payment received in 2017 was \$19,442.

TIF District No. 6 has entered into a development agreement with North American Fur Auction ("NAFA"). The agreement guarantees the assessed value of NAFA's property will be not less than \$1,100,000, \$3,500,000 and \$5,000,000 by January 1, 2018, 2019 and 2021 respectively. Beginning calendar year 2019, NAFA shall pay the difference between the guaranteed tax increment on the assessed values and the tax increment actually levied. The agreement shall continue until TIF District No. 6 has terminated. There was no guarantee payment due or received in 2017.

TIF District No. 7 has entered into a development agreement with Kettle Park West, LLC ("KPW"). The agreement guarantees that beginning in calendar year 2018, the actual tax increment will be sufficient to fully pay the annual debt service on city borrowing. The developer shall pay the difference between the guaranteed tax increment and the tax increment actually levied. The guarantee obligation shall terminate in 2034 or when the TIF District No. 7 has been terminated – whichever is sooner.

#### **NOTE 10 – SUBSEQUENT EVENTS**

On April 26, 2018, the city issued general obligation corporate purpose bonds in the amount of \$12,585,000 with an interest rate of 2-4%. \$4,090,000 of this amount will be used for repayment of 2015 note obligation notes in TIF District No. 7.

On April 26, 2018, the city issued general obligation promissory notes in the amount of \$775,000 with an interest rate of 3.2-4%. This amount will be used for TID 5 capital projects.