Enterprise Funds of the City of Stoughton, Wisconsin

FINANCIAL STATEMENTS

December 31, 2011 and 2010

STOUGHTON UTILITIESEnterprise Funds of the City of Stoughton, Wisconsin

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Enterprise Funds of the City of Stoughton, Wisconsin

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INDEPENDENT AUDITORS' REPORT

To the Utilities Committee Stoughton Utilities Stoughton, Wisconsin

We have audited the accompanying statements of net assets of Stoughton Utilities, enterprise funds of the City of Stoughton, Wisconsin, as of December 31, 2011 and 2010, and the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the utilities' management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 1, the financial statements present only the Stoughton Utilities enterprise funds and are not intended to present fairly the financial position of the City of Stoughton, Wisconsin, and the changes in its financial position and its cash flows in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Stoughton Utilities as of December 31, 2011 and 2010, and the changes in its financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Accounting principles generally accepted in the United States of American require that the Management's Discussion and Analysis as listed in the table of contents be presented to supplement the financial statements. Such information, although not part of the financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economical, or historical context. The management discussion and analysis does not include a discussion of changes in financial position between 2009 and 2010. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.



To the Utilities Committee Stoughton Utilities

Our audits were conducted for the purpose of forming opinions on the financial statements taken as a whole. The supplemental information as identified in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Madison, Wisconsin March 16, 2012

Bakar Tilly Viralan Kraus, LLP

MANAGEMENT'S DISCUSSION AND ANALYSIS

STOUGHTON UTILITIES

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

The management of the Stoughton Utilities (utilities) offers all persons interested in the financial position of the utilities an objective, easy to read overview and analysis of the utilities' financial performance during the years ending December 31, 2011, 2010 and 2009. You are invited to read this narrative in conjunction with the utilities' financial statements.

FINANCIAL HIGHLIGHTS

ELECTRIC:

- Installed automatic fuse protection at our north and south substations.
- The electric division's net assets increased by \$508,609 from the prior year.
- Revenues increased in 2011 by 6.47%. The increase was due to an increase in sales and a retail rate increase effective on January 1, 2011.
- Financed nearly \$1 million dollars of capital improvements to improve operations and electric system reliability.
- Provided a loan of \$555,000 to the City of Stoughton for payment of the Wisconsin Retirement System Unfunded Actuarial Accrued Liability. The loan will be repaid over a period of ten years with 3.0% interest. The combined utilities portion of the liability was \$185,000.

WATER:

- Completed water main replacements on a section of Main Street on the City's east side.
- The water division's net assets increased by \$214,709 from the prior year.
- Revenues from water sales increased by 11.42% in 2011. A two-phase increase in retail rates was effective on October 1, 2009 and September 1, 2010. Water consumption also increased 8.5% in 2011.
- Started planning for water and sewer main replacement on Eighth Street in 2012.

WASTEWATER:

- Financed \$540,000 of sewer projects which included both main upgrades and slip lining of sewer mains to extend the life of the existing mains.
- Completed sewer main replacements on a section of Main Street on the City's east side.
- The wastewater division's net assets increased by \$432,926 from the prior year.
- Operating revenue and sales volume remained constant in 2011.

MANAGEMENT'S DISCUSSION AND ANALYSIS
December 31, 2011 and 2010

OVERVIEW OF THE FINANCIAL STATEMENTS

The utilities are self-supporting entities and separate enterprise funds of the City of Stoughton (city). The utilities provide electric, water, and wastewater service to properties within the city and also provide electric service to the following Townships: Dunkirk, Dunn, Pleasant Springs, Porter and Rutland.

The water and electric utilities are managed by a Utility Committee and operate under service rules and rates that are established by the Public Service Commission of Wisconsin (PSCW). The accounting records are maintained in accordance with the Uniform System of Accounts prescribed by the PSCW, and in accordance with the Governmental Accounting Standards Board.

The Utility Committee also manages the wastewater utility. The Utility Committee establishes rates and service rules. Accounting records are maintained in accordance with the Governmental Accounting Standards Board.

This annual report consists of two parts: Management's Discussion and Analysis, and the basic financial statements, including the independent auditor's report.

An analysis of the utilities' financial position begins with a review of the Statement of Net Assets, and the Statement of Revenues, Expenses and Changes in Net Assets. These two statements report the utilities' net assets and changes therein. The utilities' net assets – 'the difference between assets and liabilities' is key to measuring the financial health of the utilities. Over time, increases or decreases in the net asset value are an indicator of whether the financial position is improving or deteriorating. However, it should be noted that the financial position may also be affected by other non-financial factors, including economic conditions, customer growth, climate conditions and new regulations.

UTILITY FINANCIAL ANALYSIS

The Statement of Net Assets includes all of the utilities' assets and liabilities and provides information about the nature and amount of investments in resources and the obligations to creditors. This statement provides the basis for evaluating the capital structure and assessing the liquidity and financial flexibility of the utilities.

A summary of the utilities' Statements of Net Assets is presented below in Tables 1 through 3.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 1
Condensed Statement of Net Assets – Electric Utility

	• • • • • • • • • • • • • • • • • • • •	sca Glaternerit C	<i>,</i> ,			
						2011-2010
		2011		2010	2009	Change
Current an	nd Other Assets	\$ 8,982,799		\$ 9,143,906	\$ 8,923,948	\$ (161,107)
Capital As	sets	15,310,259		15,303,719	15,005,746	6,540
	Total Assets	24,293,058		24,447,625	23,929,694	(154,567)
Long-Term	Debt Outstanding	5,905,000		6,280,000	6,630,000	(375,000)
Other Liab	oilities	2,264,789		2,552,965	2,337,956	(288,176)
	Total Liabilities	8,169,789		8,832,965	8,967,956	(663,176)
Invested in	n Capital Assets					
Net of	Related Debt	8,677,595		8,321,055	7,851,580	356,540
-Rest	tricted	1,016,417		1,336,158	1,264,843	(319,741)
-Unre	stricted	6,429,257		5,957,447	5,845,315	471,810
	Total Net Assets	\$16,123,269		\$15,614,660	\$ 14,961,738	\$ 508,609

In 2011, the electric utility net assets increased \$508,609, an increase of 3.26%. The increase was slightly less than anticipated due to an increase in operation and maintenance expense for payoff of the Wisconsin Retirement System Unfunded Actuarial Accrued Liability in the amount of \$101,700.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 2
Condensed Statement of Net Assets – Water Utility

					2011-2010
		2011	2010	2009	Change
Current an	d Other Assets	\$ 1,759,183	\$ 1,904,584	\$ 1,677,119	\$ (145,401)
Capital As	sets	12,341,715	12,076,405	10,979,317	265,310
	Total Assets	14,100,898	13,980,989	12,656,436	119,909
Long-Term	Debt Outstanding	2,262,123	2,441,386	2,035,000	(179,263)
Other Liab	ilities	638,518	554,055	454,010	84,463
	Total Liabilities	2,900,641	2,995,441	2,489,010	(94,800)
Invested in	Capital Assets				
	Capital Assets				
Net of	Related Debt	9,900,329	9,466,387	8,829,317	433,942
-Rest	ricted	427,587	469,062	342,153	(41,475)
-Unre	stricted	872,341	1,050,099	995,956	(177,758)
	Total Net Assets	\$11,200,257	\$10,985,548	\$ 10,167,426	\$ 214,709

In 2011, the water utility net assets increased \$214,709, an increase of 1.95%. The water utility portion of the payoff of the Wisconsin Retirement System Unfunded Actuarial Accrued Liability was \$37,000.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 3
Condensed Statements of Net Assets – Wastewater Utility

					2011-2010
		2011	2010	2009	Change
Current an	nd Other Assets	\$ 3,222,504	\$ 3,536,403	\$ 3,224,003	\$ (313,899)
Capital As	sets	14,847,485	14,639,909	15,043,459	207,576
	Total Assets	18,069,989	18,176,312	18,267,462	(106,323)
Long-Term	Debt Outstanding	3,553,191	4,183,666	4,795,455	(630,475)
Other Liab	oilities	891,302	800,076	716,375	91,226
	Total Liabilities	4,444,493	4,983,742	5,511,830	(539,249)
Invested in	n Capital Assets				
Net of	Related Debt	10,663,942	9,844,578	9,654,470	819,364
-Rest	ricted	1,479,173	1,475,695	1,217,299	3,478
-Unre	stricted	1,482,381	1,872,297	1,883,863	(389,916)
	Total Net Assets	\$13,625,496	\$13,192,570	\$ 12,755,632	\$ 432,926

In 2011, wastewater net assets increased \$432,926 or 3.28%. The wastewater utility portion of the payoff of the Wisconsin Retirement System Unfunded Actuarial Accrued Liability was \$46,300.

The restricted portion of net assets includes accounts that are limited by bond covenants. Listed below are restricted assets:

Redemption – Used for debt service payments.

Reserve – Used for any deficiencies in the redemption account.

Depreciation - Used to restore deficiencies in the redemption and reserve accounts, and for funding

plant replacements.

Construction – Bond issue proceeds used only for the restricted construction project(s).

Replacement - Used for plant replacement.

The specific nature or source of these changes becomes more evident in the Statement of Revenues, Expenses and Changes in Net Assets as shown in Tables 4 through 6.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

The Statement of Revenues, Expenses, and Changes in Net Assets provides an indication of the utilities' financial health.

Table 4
Condensed Statement of Revenues,
Expenses and Changes in Net Assets Electric Utility

				2011-2010
	2011	2010	2009	Change
Operating Revenues	\$ 15,055,468	\$ 14,140,673	\$ 12,547,681	\$ 914,795
Non-Operating Revenues	117,555	208,297	369,993	(90,742)
Total Revenues	15,173,023	14,348,970	12,917,674	824,053
Depreciation Expense	912,530	865,950	792,269	46,580
Other Operating Expense	13,136,259	12,476,782	10,888,022	659,477
Non-Operating Expenses	289,363	298,565	335,160	(9,202)
Total Expenses	14,338,152	13,641,297	12,015,451	696,855
Income Before Capital				
Contributions and Transfers	834,871	707,673	902,223	127,198
Capital Contributions	17,407	267,667	38,002	(250,260)
Transfers - Tax Equivalent	(322,881)	(291,922)	(258,797)	(30,959)
Transfers	(20,788)	(30,496)	(32,442)	9,708
Changes in Net Assets	508,609	652,922	648,986	(144,313)
Beginning Net Assets	15,614,660	14,961,738	14,312,752	652,922
Total Net Assets-Ending	\$ 16,123,269	\$ 15,614,660	\$ 14,961,738	\$ 508,609

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 5 Condensed Statement of Revenues, Expenses and Changes in Net Assets Water Utility

				2011-2010
	2011	2010	2009	Change
Operating Revenues	\$ 1,734,825	\$ 1,558,841	\$ 1,320,413	\$ 175,984
Non-Operating Revenues	11,297	68,129	134,766	(56,832)
Total Revenues	1,746,122	1,626,970	1,455,179	119,152
Depreciation Expense	342,667	327,160	321,225	15,507
Other Operating Expense	788,488	725,930	708,094	62,558
Non-Operating Expenses	175,123	102,724	100,013	72,399
Total Expenses	1,306,278	1,155,814	1,129,332	150,464
Income Before Capital				
Contributions and Transfers	439,844	471,156	325,847	(31,312)
Capital Contributions	86,600	612,176	3,421	(525,576)
Transfers - Tax Equivalent	(301,135)	(259, 162)	(228,514)	(41,973)
Transfers	(10,600)	(6,048)	(5,256)	(4,552)
Changes in Net Assets	214,709	818,122	95,498	(603,413)
Beginning Net Assets	10,985,548	10,167,426	10,071,928	818,122
Total Net Assets-Ending	\$ 11,200,257	\$ 10,985,548	\$ 10,167,426	\$ 214,709

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

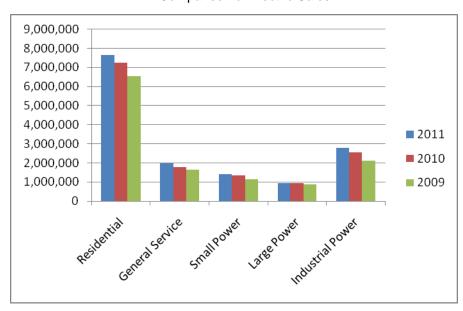
Table 6 Condensed Statement of Revenues, Expenses and Changes in Net Assets Wastewater Utility

				2011-2010
	2011	201	200	Chang
Operating Revenues	\$ 2,073,764	\$ 2,070,720	\$ 2,198,566	\$ 3,04
Non-Operating Revenues	19,13	60,77	23,85	(41,634
Total Revenues	2,092,902	2,131,492	2,222,418	(38,590
Depreciation Expense	630,35	649,40	636,27	(19,048
Other Operating Expense	905,61	902,64	920,30	2,97
Non-Operating Expenses	124,00	142,51	160,78	(18,504
Total	1,659,976	1,694,554	1,717,362	(34,578
Income Before Capital				
Contributions and Transfers	432,92	436,93	505,05	(4,012
Capital Contributions	-	-	-	-
Changes in Net Assets	432,92	436,93	505,05	(4,012
Beginning Net Assets	13,192,570	12,755,632	12,250,576	436,93
Total Net Assets-Ending	\$ 13,625,496	\$ 13,192,570	\$ 12,755,632	\$ 432,92

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Comparison of Electric Sales



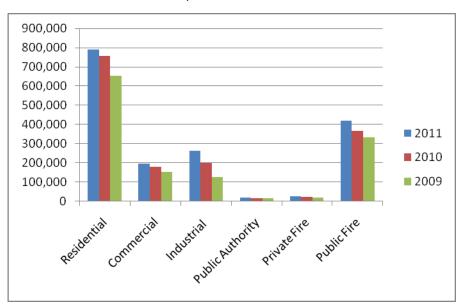
Increasing electric sales, a retail rate increase effective January 1, 2011 and a wholesale power cost adjustment resulted in an increase in total sales of \$906,143, or 6.47% in 2011.

	2011	2010	2009
Residential	\$ 7,652,332	\$ 7,262,312	\$ 6,536,235
General Service	1,966,989	1,779,438	1,652,891
Small Power	1,410,706	1,340,462	1,137,138
Large Power	956,963	944,496	864,748
Industrial Power	2,781,578	2,554,604	2,100,050
Public Lighting	150,044	131,157	129,151
Total Electric Sal	es <u>\$ 14,918,612</u>	<u>\$ 14,012,469</u>	\$ 12,420,213

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Comparison of Water Sales



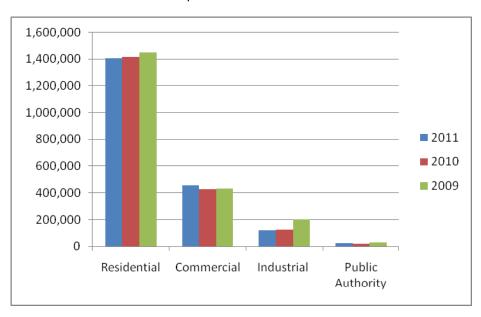
Sales increased \$175,329 or 11.42% in 2011. A retail rate increase was implemented in two phases on October 1, 2009 and September 1, 2010.

		 2011	 2010	_	2009
Residential		\$ 792,642	\$ 756,725	\$	650,463
Commercial		193,971	178,491		152,687
Industrial		263,376	199,210		126,679
Public Authority		17,828	15,828		15,857
Private Fire		25,417	20,999		19,394
Public Fire		 417,354	 364,006	_	333,370
Total Wate	r Sales	\$ 1,710,588	\$ 1,535,259	\$	1,298,450

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Comparison of Wastewater Sales



The utility experienced an increase in revenues of \$10,056 or 0.50% in 2011. Overall, consumption remained constant in 2011.

	 2011	_	2010	 2009
Residential	\$ 1,403,877	\$	1,415,649	\$ 1,446,074
Commercial	456,246		429,388	432,652
Industrial	120,473		127,345	201,249
Public Authority	24,129		22,287	 30,517
Total Wastewater Sales	\$ 2,004,725	\$	1,994,669	\$ 2,110,492

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

The Statement of Cash Flows reports the cash provided and used by operating activities, as well as other cash sources such as investment income and cash payments for repayment of bonds and capital additions.

Table 7
Condensed Statements of Cash Flows
Electric Utility

				2011-2010
	2011	201	200	Chang
Cash Flows				
Operating activities	\$ 1,941,440	\$ 1,782,162	\$ 1,606,464	\$ 159,27
Non-capital financing activities	(867,454	(289,293)	(269,856	(578,161
Capital and related financing				
activities	(1,717,639)	(1,689,114)	(2,065,190)	(28,525
Investing activities	(733,924	1,377,387	649,49	(2,111,311)
Net Change in Cash and				
Cash Equivalents	(1,377,577)	1,181,142	(79,090	(2,558,719)
Cash and Cash Equivalents				
Beginning of Year	3,400,049	2,218,907	2,297,997	1,181,142
Cash and Cash Equivalents				
End of Year	\$ 2,022,472	\$ 3,400,049	\$ 2,218,907	\$ (1,377,577)

During 2011, several long term investments that matured just prior to the end of 2010 were reinvested which results in a decrease in cash and cash equivalents of \$1,377,577 in 2011.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 8 Condensed Statements of Cash Flows Water Utility

							2	011-2010
		2011		2010		2009		Change
Cash Flows From:								
Operating activi	tes	\$ 1,017,676	\$	853,199	9	597,831	\$	164,477
Non-Capital fina	ancing activities	(269,762)		(234,562)		(216,966)		(35,200)
Capital and rela	ited financing							
activities		(888,548)		(476, 129)		(1,008,698)		(412,419)
Investing activit	ies	485,432		197,668		568,304		287,764
Net Change i	n Cash and							
Cash Equiv	alents	344,798		340,176		(59,529)		4,622
Cash and Cash Eq	uivalents							
Beginning of Yea	ır	357,558		17,382		76,911		340,176
Cash and Cash Eq	uivalents							
End of Year		\$ 702,356	\$	357,558	9	17,382	\$	344,798

The water utility experienced an increase in cash and cash equivalents of \$344,798 in 2011. The increase is due to the maturity of four Certificates of Deposit during 2011.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 9 Condensed Statements of Cash Flows Wastewater Utility

				2011-2010
	2011	2010	2009	Change
Cash Flows From:				
Operating activities	\$ 1,256,322	\$ 1,235,599	\$ 1,282,933	\$ 20,723
Capital and related financing				
activities	(1,574,558)	(953,733	(1,547,719)	(620,825)
Investing activities	177,730	293,327	(346,598)	(115,597)
Net Change in Cash and				
Cash Equivalents	(140,506	575,193	(611,384)	(715,699)
Cash and Cash Equivalents				
Beginning of Year	2,383,238	1,808,045	2,419,429	575,193
Cash and Cash Equivalents				
End of Year	\$ 2,242,732	\$ 2,383,238	\$ 1,808,045	\$ (140,506)

The utility experienced a decrease in cash and cash equivalents of \$140,506 in 2011. Nearly \$900,000 of capital improvements and work in progress were financed by the wastewater utility without acquiring new debt.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 10 Capital Assets – Electric Utility

				2011-2010
	2011	2010	2009	Change
Capital Assets				
Transmission and distribution	\$21,002,881	\$20,274,337	\$ 19,735,559	\$ 728,544
General	4,312,988	4,258,484	3,816,851	54,504
Total Capital Assets	25,315,869	24,532,821	23,552,410	783,048
Less: Accumulated depreciation	(10,038,045)	(9,255,784)	(8,597,069)	(782,261)
Construction in progress	32,435	26,682	50,405	5,753
Net Capital Assets	\$15,310,259	\$15,303,719	\$ 15,005,746	\$ 6,540

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 11 Capital Assets – Water Utility

				2011-2010
	2011	2010	2009	Change
Capital Assets				
Source of supply	\$ 581,758	\$ 575,629	\$ 575,629	\$ 6,129
Pumping	1,407,274	1,526,063	1,506,362	(118,789)
Water treatment	90,763	90,763	90,763	-
Transmission and distribution	13,904,420	13,426,711	11,828,361	477,709
General	914,078	913,082	907,307	996
Total Capital Assets	16,898,293	16,532,248	14,908,422	366,045
Less: Accumulated depreciation	(4,785,085)	(4,501,174)	(4,169,917)	(283,911)
Construction in progress	228,507	45,331	240,812	183,176
Net Capital Assets	\$12,341,715	\$12,076,405	\$ 10,979,317	\$ 265,310
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MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

UTILITY FINANCIAL ANALYSIS (cont.)

Table 12 Capital Assets – Wastewater Utility

				2011-2010
	2011	2010	2009	Change
Capital Assets				
Collection system	\$ 8,277,782	\$ 7,822,109	\$ 7,684,151	\$ 455,673
Collection system pumping	397,412	397,412	389,554	-
Treatment and disposal	12,786,069	12,757,388	12,735,749	28,681
General	841,480	846,036	836,829	(4,556)
Total Capital Assets	22,302,743	21,822,945	21,646,283	479,798
Less: Accumulated depreciation	(7,816,519)	(7,246,797)	(6,605,232)	(569,722)
Construction in progress	361,261	63,761	2,408	297,500
Net Capital Assets	\$14,847,485	\$14,639,909	\$ 15,043,459	\$ 207,576

LONG-TERM DEBT

As of December 31, 2011, the electric utility had total mortgage revenue bond debt outstanding of \$6,280,000 payable from and secured by a pledge of income and revenue to be derived from the operation of the electric utility. These issues were issued for electric system improvements, the construction of new substation, an east substation transformer, and costs associated with the implementation of automated meter reading (AMR).

As of December 31, 2011, the water utility had total mortgage revenue bond debt outstanding of \$2,441,386 payable from and secured by a pledge of income and revenue to be derived from the operation of the water utility. These issues were primarily for additions and improvements to the water system, street improvement projects, AMR implementation and a new tower.

The wastewater utility had \$4,183,666 of clean water fund loans outstanding as of December 31, 2011. These bonds were issued for a series of wastewater treatment plant upgrade and expansion projects.

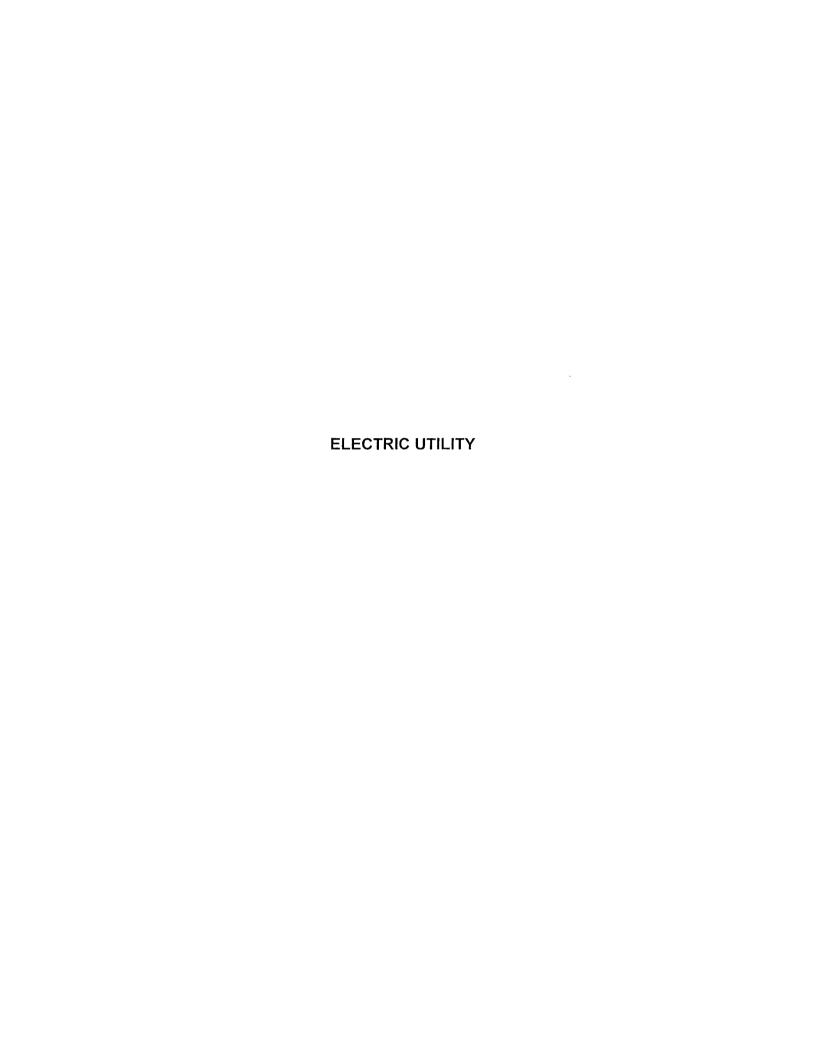
Tables of separate bond issues are included in note 7 of this audit report.

MANAGEMENT'S DISCUSSION AND ANALYSIS December 31, 2011 and 2010

CONTACTING UTILITY MANAGEMENT

This financial report is designed to provide our customers, investors and creditors with a general overview of the utilities' finances. If you have questions about this report, or need additional financial information, contact the Finance and Administrative Manager, Stoughton Utilities, 600 South Fourth Street, P.O. Box 383, Stoughton, WI 53589.

General information relating to the Stoughton Utilities can be found at the utilities' web site at www.stoughtonutilities.com.



STOUGHTON ELECTRIC UTILITY

STATEMENTS OF NET ASSETS December 31, 2011 and 2010

ASSETS		2011	 2010
CURRENT ASSETS	•		
Cash and investments	\$	5,035,976	\$ 5,318,499
Interest receivable		25,142	22,889
Restricted Assets			
Redemption account		358,057	339,705
Customer accounts receivable		1,491,484	1,611,101
Other accounts receivable		34,666	114,436
Due from municipality		25,630	32,918
Current portion of advance to municipality		41,569	-
Materials and supplies		135,057	124,597
Prepayments		25,277	27,043
Total Current Assets		7,172,858	 7,591,188
NON-CURRENT ASSETS			
Restricted Assets			
Reserve account		704,728	1,046,094
Depreciation account		25,000	25,000
Other Assets			
Electric plant and maintenance reserve account		103,860	103,717
Sick leave reserve account		170,916	97,000
Advance to municipality		513,175	-
Investment in ATC		259,669	244,654
Non-utility property (net)		32,593	36,253
Capital Assets			
Plant in service		24,963,205	24,180,157
Accumulated depreciation		(10,038,045)	(9,255,784)
Property held for future use		352,664	352,664
Construction work in progress		32,435	26,682
Total Non-Current Assets		17,120,200	 16,856,437
Total Assets		24,293,058	 24,447,625

LIABILITIES		2011		2010
CURRENT LIABILITIES			***************************************	
Accounts payable	\$	1,009,395	\$	1,298,931
Due to municipality		322,881		291,922
Customer deposits		125,914		118,128
Accrued wages		14,656		15,083
Accrued interest		2,135		4,314
Accrued liabilities		106,485		104,199
Commitment to community		56,599		129,683
Current Liabilities Payable from Restricted Assets				
Current portion of revenue bonds		375,000		350,000
Accrued interest		71,368		74,641
Total Current Liabilities		2,084,433		2,386,901
NON-CURRENT LIABILITIES				
Revenue bonds		5,905,000		6,280,000
Accrued sick leave		170,916		163,637
Customer advances for construction		9,440		2,427
Total Non-Current Liabilities		6,085,356		6,446,064
Total Liabilities	 	8,169,789		8,832,965
NET ASSETS				
Net assets invested in capital assets, net of related debt		8,677,595		8,321,055
Restricted		1,016,417		1,336,158
Unrestricted		6,429,258		5,957,447
TOTAL NET ASSETS	\$	16,123,269	\$	15,614,660

STOUGHTON ELECTRIC UTILITY

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS Years Ended December 31, 2011 and 2010

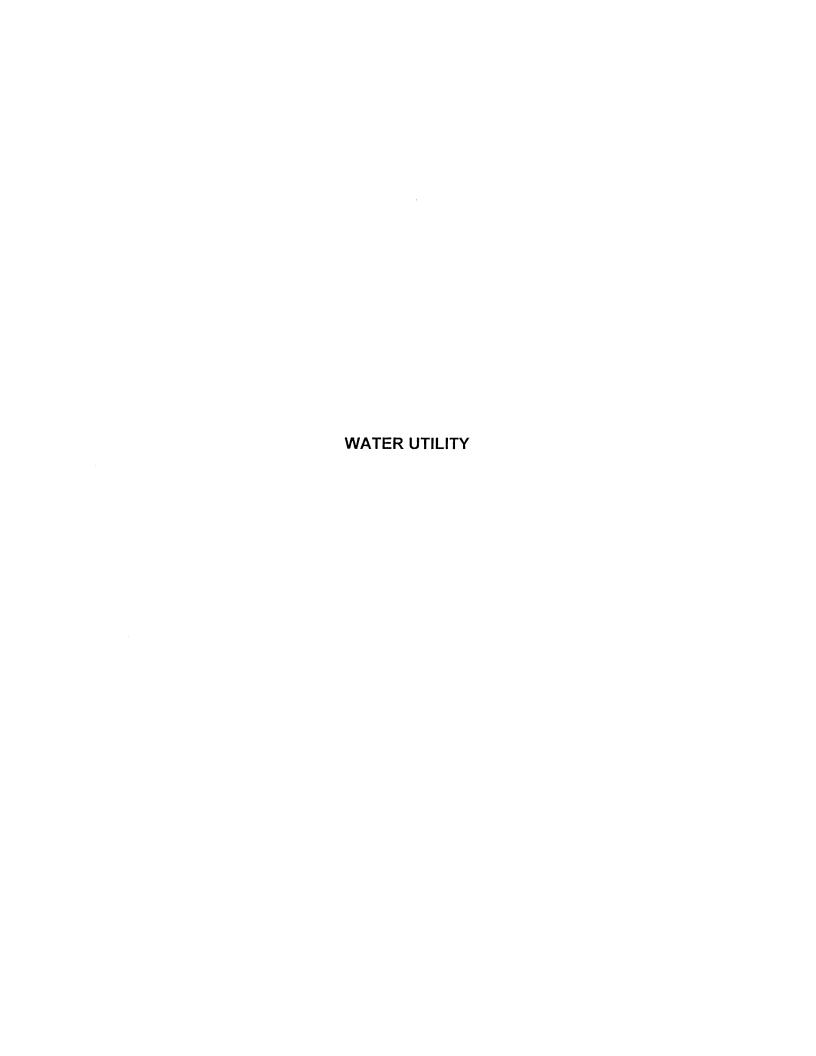
	2011	2010
OPERATING REVENUES		
Sales of electricity	\$ 14,918,612	\$ 14,012,469
Other	136,856	128,204
Total Operating Revenues	15,055,468	14,140,673
OPERATING EXPENSES		
Operation and maintenance	13,136,259	12,476,782
Depreciation	912,530	865,950
Total Operating Expenses	14,048,789	13,342,732
OPERATING INCOME	1,006,679	797,941
NON-OPERATING REVENUES (EXPENSES)		
Investment income	117,555	208,297
Interest expense	(288,750)	(303,054)
Amortization of debt issuance costs	-	(5,834)
Miscellaneous revenues (expenses)	(613)	10,323
Total Non-Operating Revenues (Expenses)	(171,808)	(90,268)
Income Before Contributions and Transfers	834,871	707,673
CAPITAL CONTRIBUTIONS	17,407	267,667
TRANSFER IN (OUT)	(20,788)	(30,496)
TRANSFERS - TAX EQUIVALENT	(322,881)	(291,922)
CHANGE IN NET ASSETS	508,609	652,922
NET ASSETS - Beginning of Year	15,614,660	14,961,738
NET ASSETS - END OF YEAR	\$ 16,123,269	\$ 15,614,660

STOUGHTON ELECTRIC UTILITY

STATEMENTS OF CASH FLOWS Years Ended December 31, 2011 and 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Received from customers	\$ 15,129,043	\$ 13,914,342
Received for street lighting	140,379	131,157
Paid to suppliers for goods and services	(12,398,852)	(11,506,180)
Paid to employees for operating payroll Customer deposit	(936,916)	(846,254)
Net Cash Flows From Operating Activities	7,786 1,941,440	89,097 1,782,162
Net Cash Hows From Operating Activities	1,341,440	1,702,102
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Paid to municipality for tax equivalent	(291,922)	(258,797)
Advanced to municipality for Wisconsin Retirement UAAL	(554,744)	-
Transfers to other funds	(20,788)	(30,496)
Net Cash Flows From Noncapital Financing Activities	(867,454)	(289,293)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition and construction of capital assets	(1,209,483)	(1,039,935)
Received from the sale of capital assets	9,917	23,753
Capital contributions received	123,920	164,635
Debt retired	(350,000)	(530,000)
Interest paid	(291,993)	(307,567)
Net Cash Flows From Capital and Related Financing Activities	(1,717,639)	(1,689,114)
CASH FLOWS FROM INVESTING ACTIVITIES		
Investments purchased	(2,693,190)	(642,000)
Investments sold and matured	1,800,800	1,821,212
Dividends/(Investment) in ATC	13,996	15,087
Investment income	144,470	183,088
Net Cash Flows From Investing Activities	(733,924)	1,377,387
Net Change in Cash and Cash Equivalents	(1,377,577)	1,181,142
CASH AND CASH EQUIVALENTS - Beginning of Year	3,400,049	2,218,907
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 2,022,472	\$ 3,400,049
NONCASH CAPITAL AND RELATED FINANCING ACTIVITIES		
Unrealized gain (loss) on investments	\$ (46,291)	\$ 25,209
Capital grant accrued	\$ -	\$ 99,500
antition 3. a acc. aca.	7	-

		2011		2010
RECONCILIATION OF OPERATING INCOME TO NET CASH			-	
FLOWS FROM OPERATING ACTIVITIES				
Operating income	\$	1,006,679	\$	797,941
Nonoperating revenue (expense)		(613)		10,323
Noncash items in operating income				
Depreciation		912,530		865,950
Depreciation charged to clearing and other utilities		39,600		39,600
Changes in assets and liabilities				
Customer accounts receivable		119,617		(122,224)
Other account receivable		79,770		23,062
Due from municipality		7,288		(1,110)
Materials and supplies		(10,460)		6,791
Prepayments		1,766		422
Accounts payable		(158,577)		16,939
Customer deposits		7,786		89,097
Accrued sick leave		7,279		5,098
Other current liabilities		1,859		27,040
Commitment to community	E	(73,084)		23,233
NET CASH FLOWS FROM OPERATING ACTIVITIES	\$	1,941,440	\$	1,782,162
RECONCILIATION OF CASH AND CASH EQUIVALENTS TO STATEMENT OF NET ASSETS ACCOUNTS				
Cash and investments	\$	5,035,976	\$	5,318,499
Redemption account	Ψ	358,057	Ψ	339,705
Reserve account		704,728		1,046,094
Depreciation account		25,000		25,000
Electric plant and maintenance reserve account		103,860		103,717
Sick leave reserve account		170,916		97,000
Total Cash and Investments		6,398,537		6,930,015
Less: Noncash equivalents		(4,376,065)		(3,529,966)
2033. Honodon equivalents		(7,070,000)	•	(0,020,000)
CASH AND CASH EQUIVALENTS	\$	2,022,472	_\$	3,400,049



STOUGHTON WATER UTILITY

STATEMENTS OF NET ASSETS December 31, 2011 and 2010

. ASSETS		2011		2010
CURRENT ASSETS				
Cash and investments	\$	600,438	\$	675,467
Interest receivable		4,491		5,178
Restricted Assets				
Redemption account		145,061		111,922
Customer accounts receivable		185,762		193,105
Other accounts receivable		4,457		4,413
Materials and supplies		23,257		27,101
Prepayments	 	8,828		9,470
Total Current Assets		972,294	·	1,026,656
NON-CURRENT ASSETS				
Restricted Assets				
Reserve account		274,005		349,660
Depreciation account		25,000		25,000
Other Assets				
Water plant and maintenance reserve account		347,214		367,089
Sick leave reserve account		88,632		79,861
Non-utility property (net)		52,038		56,318
Capital Assets				
Plant in service		16,898,293		16,532,248
Accumulated depreciation		(4,785,085)		(4,501,174)
Construction work in progress		228,507		45,331
Total Non-Current Assets		13,128,604		12,954,333
Total Assets	<u> </u>	14,100,898		13,980,989

LIABILITIES		2011	2010		
CURRENT LIABILITIES			-		
Accounts payable	\$	37,814	\$	9,832	
Due to municipality		301,135		259,162	
Customer deposits		353		-	
Accrued wages		14,842		13,218	
Current Liabilities Payable from Restricted Assets					
Current portion of revenue bonds		179,263		168,632	
Accrued interest		16,479		17,520	
Total Current Liabilities		549,886		468,364	
NON-CURRENT LIABILITIES					
Revenue bonds		2,262,123		2,441,386	
Accrued sick leave		88,632		85,691	
Total Non-Current Liabilities		2,350,755		2,527,077	
Total Liabilities		2,900,641		2,995,441	
NET ASSETS					
Net assets invested in capital assets, net of related debt		9,900,329		9,466,387	
Restricted		427,587		469,062	
Unrestricted		872,341		1,050,099	
TOTAL NET ASSETS	_\$	11,200,257	\$	10,985,548	

STOUGHTON WATER UTILITY

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS Years Ended December 31, 2011 and 2010

	2011	
OPERATING REVENUES		
Sales of water	\$ 1,710,588	\$ 1,535,259
Other	24,237	23,582
Total Operating Revenues	1,734,825	1,558,841
OPERATING EXPENSES		
Operation and maintenance	788,488	725,930
Depreciation	342,667	327,160
Total Operating Expenses	1,131,155	1,053,090
OPERATING INCOME	603,670	505,751
NON-OPERATING REVENUES (EXPENSES)		
Investment income	11,297	68,129
Interest expense	(100,680)	(98,444)
Loss on disposal of assets	(73,663)	-
Miscellaneous expenses	(780)	(4,280)
Total Non-Operating Revenues (Expenses)	(163,826)	(34,595)
Income Before Contributions and Transfers	439,844	471,156
CAPITAL CONTRIBUTIONS	86,600	612,176
TRANSFER IN (OUT)	(10,600)	(6,048)
TRANSFERS - TAX EQUIVALENT	(301,135)	(259,162)
CHANGE IN NET ASSETS	214,709	818,122
NET ASSETS - Beginning of Year	10,985,548	10,167,426
NET ASSETS - END OF YEAR	\$ 11,200,257	\$ 10,985,548

STOUGHTON WATER UTILITY

STATEMENTS OF CASH FLOWS Years Ended December 31, 2011 and 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Received from customers	\$ 1,742,124	\$ 1,531,506
Paid to suppliers for goods and services	(458,315)	(425,528)
Paid to employees for operating payroll	(266,133)	(252,779)
Net Cash Flows From Operating Activities	 1,017,676	853,199
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Paid to municipality for tax equivalent	(259, 162)	(228,514)
Transfers to other funds	(10,600)	(6,048)
Net Cash Flows From Noncapital Financing Activities	 (269,762)	 (234,562)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition and construction of capital assets	(704,722)	(1,453,311)
Received from the sale of capital assets		1,706
Capital contributions received	86,600	612,176
Debt proceeds	· <u>-</u>	575,018
Debt retired	(168,632)	(115,000)
Interest paid	(101,794)	(96,718)
Net Cash Flows From Capital and Related Financing Activities	 (888,548)	 (476,129)
CASH FLOWS FROM INVESTING ACTIVITIES		
Investments purchased	(206,517)	_
Investments sold and matured	644,057	136,126
Investment income	47,892	61,542
Net Cash Flows From Investing Activities	 485,432	 197,668
Net Change in Cash and Cash Equivalents	344,798	340,176
CASH AND CASH EQUIVALENTS - Beginning of Year	 357,558	 17,382
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 702,356	\$ 357,558
NONCASH CAPITAL AND RELATED FINANCING ACTIVITIES		
Unrealized gain (loss) on investments	\$ (35,908)	\$ 6,377

	2011		2010	
RECONCILIATION OF OPERATING INCOME TO NET CASH	-			
FLOWS FROM OPERATING ACTIVITIES	•	222 272	•	### #
Operating income	\$	603,670	\$	505,751
Noncash items in operating income				
Depreciation		342,667		327,160
Depreciation charged to clearing and other utilities		27,007		27,357
Changes in assets and liabilities				
Customer accounts receivable		7,343		(27,377)
Other account receivable		(44)		42
Materials and supplies		3,844		6,074
Prepayments		642		153
Accounts payable		27,982		268
Accrued wages		1,624		1,752
Accrued sick leave		2,941		12,019
NET CASH FLOWS FROM OPERATING ACTIVITIES	\$	1,017,676	\$	853,199
RECONCILIATION OF CASH AND CASH EQUIVALENTS TO				
STATEMENT OF NET ASSETS ACCOUNTS				
Cash and investments	\$	600,438	\$	675,467
Redemption account		145,061		111,922
Reserve account		274,005		349,660
Depreciation account		25,000		25,000
Water plant and maintenance reserve account		347,214		367,089
Sick leave reserve account		88,632		79,861
Total Cash and Investments		1,480,350		1,608,999
Less: Noncash equivalents		(777,994)		(1,251,441)
CASH AND CASH EQUIVALENTS	\$	702,356	\$	357,558



STOUGHTON WASTEWATER UTILITY

STATEMENTS OF NET ASSETS December 31, 2011 and 2010

ASSETS	2011	2010
CURRENT ASSETS		
Cash and investments	\$ 1,387,496	\$ 1,726,300
Interest receivable	3,081	2,471
Restricted Assets		
Redemption account	438,483	427,323
Customer accounts receivable	222,634	234,352
Other accounts receivable	1,547	1,547
Prepayments	11,035	11,838
Total Current Assets	2,064,276	2,403,831
NON-CURRENT ASSETS		
Restricted Assets	•	
Depreciation account	33,283	33,283
Replacement account	1,027,040	1,037,836
Construction account	123	123
Other Assets		
Sick leave reserve account	97,782	61,330
Capital Assets		
Plant in service	22,302,743	21,822,945
Accumulated depreciation	(7,816,519)	(7,246,797)
Construction work in progress	361,261	63,761
Total Non-Current Assets	16,005,713	15,772,481
Total Assets	18,069,989_	18,176,312

LIABILITIES		2011	2010
CURRENT LIABILITIES			
Accounts payable	\$	125,728	\$ 56,722
Accrued wages		17,684	15,488
Current Liabilities Payable from Restricted Assets			
Current portion of revenue bonds		630,475	611,788
Accrued interest	,	19,633	22,747
Total Current Liabilities	***************************************	793,520	 706,745
NON-CURRENT LIABILITIES			
Revenue bonds		3,553,191	4,183,666
Accrued sick leave		97,782	93,331
Total Non-Current Liabilities		3,650,973	 4,276,997
Total Liabilities		4,444,493	 4,983,742
NET ASSETS			
Net assets invested in capital assets, net of related debt		10,663,942	9,844,578
Restricted		1,479,173	1,475,695
Unrestricted		1,482,381	 1,872,297
TOTAL NET ASSETS	\$	13,625,496	\$ 13,192,570

STOUGHTON WASTEWATER UTILITY

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS Years Ended December 31, 2011 and 2010

	2011	2010
OPERATING REVENUES		
Treatment charges	\$ 2,004,725	\$ 1,994,669
Other	69,039	76,051
Total Operating Revenues	2,073,764	2,070,720
OPERATING EXPENSES		
Operation and maintenance	905,616	902,642
Depreciation	630,352	649,400
Total Operating Expenses	1,535,968	1,552,042
OPERATING INCOME	537,796	518,678
NON-OPERATING REVENUES (EXPENSES)		
Investment income	15,638	60,772
Interest expense	(124,008)	(142,512)
Miscellaneous revenues	3,500	-
Total Non-Operating Revenues (Expenses)	(104,870)	(81,740)
CHANGE IN NET ASSETS	432,926	436,938
NET ASSETS - Beginning of Year	13,192,570	12,755,632
NET ASSETS - END OF YEAR	\$ 13,625,496	\$ 13,192,570

STOUGHTON WASTEWATER UTILITY

STATEMENTS OF CASH FLOWS Years Ended December 31, 2011 and 2010

		2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES	æ	2.005.402	æ	2 400 920
Received from customers Paid to suppliers for goods and services	\$	2,085,482 (501,764)	\$	2,100,839 (541,818)
Paid to suppliers for goods and services Paid to employees for operating payroll		(327,396)		(323,422)
Net Cash Flows From Operating Activities		1,256,322		1,235,599
Net Cash Flows From Operating Activities		1,230,322		1,233,399
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES				
Acquisition and construction of capital assets		(835,648)		(214,544)
Debt retired		(611,788)		(593,658)
Interest paid		(127,122)		(145,531)
Net Cash Flows From Capital and Related Financing Activities		(1,574,558)		(953,733)
CASH FLOWS FROM INVESTING ACTIVITIES				
Investments purchased		(199,750)		(247,000)
Investments sold and matured		341,629		500,000
Investment income		35,851		40,327
Net Cash Flows From Investing Activities		177,730		293,327
Net Change in Cash and Cash Equivalents		(140,506)		575,193
CASH AND CASH EQUIVALENTS - Beginning of Year		2,383,238		1,808,045
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	2,242,732	\$	2,383,238
NONCASH CAPITAL AND RELATED FINANCING ACTIVITIES				
Unrealized gain (loss) on investments	\$	(19,603)	\$	20,446

	 2011		2010
RECONCILIATION OF OPERATING INCOME TO NET CASH	 	_	
FLOWS FROM OPERATING ACTIVITIES	F07 -00	•	- 40 0
Operating income	\$ 537,796	\$	518,678
Noncash items in operating income			
Depreciation	630,352		649,400
Changes in assets and liabilities			
Customer accounts receivable	11,718		30,071
Other account receivable	-		48
Prepayments	803		191
Accounts payable	69,006		29,190
Accrued sick leave	4,451		11,040
Other current liabilities	 2,196		(3,019)
NET CASH FLOWS FROM OPERATING ACTIVITIES	\$ 1,256,322	\$	1,235,599
RECONCILIATION OF CASH AND CASH EQUIVALENTS TO			
STATEMENT OF NET ASSETS ACCOUNTS			
Cash and investments	\$ 1,387,496	\$	1,726,300
Redemption account	438,483		427,323
Depreciation account	33,283		33,283
Replacement account	1,027,040		1,037,836
Construction account	123		123
Sick leave reserve account	 97,782		61,330
Total Cash and Investments	2,984,207		3,286,195
Less: Noncash equivalents	 (741,475)		(902,957)
CASH AND CASH EQUIVALENTS	\$ 2,242,732	\$	2,383,238

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Stoughton Utilities (utilities) have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to enterprise funds of governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

The significant accounting principles and policies utilized by the utilities are described below.

REPORTING ENTITY

The utilities are separate enterprise funds of the City of Stoughton (municipality). The utilities are managed by a utilities committee. The utilities provide electric, water and wastewater service to properties within the municipality. The utilities also provide electric service to the Townships of Dunkirk, Dunn, Pleasant Springs, Porter and Rutland.

The electric and water utilities operate under service rules and rates established by the Public Service Commission of Wisconsin (PSCW). The wastewater utility operates under rules and rates established by the utilities committee. The utilities are also regulated by the Wisconsin Department of Natural Resources.

MEASUREMENT FOCUS, BASIS OF ACCOUNTING AND FINANCIAL STATEMENT PRESENTATION

The utilities are presented as enterprise funds of the municipality. Enterprise funds are used to account for operations that are financed and operated in a manner similar to private business or where the governing body has decided that the determination of revenues earned, costs incurred and net income is necessary for management accountability.

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when the liability is incurred or economic asset used. Revenues, expenses, gains, losses, assets and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place.

Private-sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed in the utilities' financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Utilities also have the option of following subsequent private-sector guidance subject to this same limitation. The utilities have elected not to follow subsequent private-sector guidance.

Preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

ASSETS, LIABILITIES AND NET ASSETS

Deposits and Investments

For purposes of the statement of cash flows, cash and cash equivalents have original maturities of three months or less from the date of acquisition.

Investment of utilities' funds are restricted by state statutes. Investments are limited to:

- 1. Time deposits in any credit union, bank, savings bank or trust company maturing in three years or less
- 2. Bonds or securities of any county, city, drainage district, technical college district, village, town, or school district of the state. Also, bonds issued by a local exposition district, local professional baseball park district, local professional football stadium district, local cultural arts district or by the University of Wisconsin Hospitals and Clinics Authority.
- 3. Bonds or securities issued or guaranteed by the federal government.
- 4. The local government investment pool.
- 5. Any security maturing in seven years or less and having the highest or second highest rating category of a nationally recognized rating agency.
- 6. Securities of an open end management investment company or investment trust, subject to various conditions and investment options.
- 7. Repurchase agreements with public depositories, with certain conditions.

The utilities have adopted an investment policy. That policy follows the state statute for allowable investments.

Investments are stated at fair value, which is the amount at which an investment could be exchanged in a current transaction between willing parties. Fair values are based on quoted market prices. No investments are reported at amortized cost. Adjustments necessary to record investments at fair value are recorded in the operating statement as increases or decreases in investment income. Market values may have changed significantly after year end.

Receivables/Payables

Transactions between the utilities and other funds of the municipality that are representative of lending/borrowing arrangements outstanding at year end are referred to as advances to/from other funds. All other outstanding balances between the utilities and other funds of the municipality are reported as due to/from other funds.

The utilities have the right under Wisconsin statutes to place delinquent electric, water and wastewater bills on the tax roll for collection for properties within the municipality. As such, no allowance for uncollectible customer accounts is considered necessary.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

ASSETS, LIABILITIES AND NET ASSETS (cont.)

Materials and Supplies

Materials and supplies are generally used for construction, operation and maintenance work, not for resale. They are valued at the lower of cost or market utilizing the average cost method and charged to construction or expense when used.

Restricted Assets

Mandatory segregations of assets are presented as restricted assets. Such segregations are required by bond agreements and other external parties. Current liabilities payable from these restricted assets are so classified.

Investment in American Transmission Company (ATC)

The electric utility is a member of ATC. ATC was formed by approximately 25 utilities to plan, construct, maintain, monitor and own electric transmission facilities in Wisconsin. The utility owns less than 1/2 of 1 percent of ATC.

The investment earns dividends quarterly, some of which are paid in cash and some of which are required to be reinvested. From time to time, the utility has the option to contribute additional funds to maintain their proportionate share of ownership. The asset is valued at original cost plus additional contributions and reinvested dividends.

Sick Leave Reserve Account

Upon retirement, these funds are used for insurance coverage for utility employees.

Plant and Maintenance Reserve Account

These accounts are utilized to segregate funds for the future repairs and replacements of electric and water utility capital assets as designated by the committee.

Non-Utility Property

Electric utility non-utility property consists of the city dam with a balance of \$84,212 and leasehold rental property with a balance of \$91,458 at December 31, 2011 and 2010. Water utility non-utility property consists of a park shelter with a balance of \$107,000 at December 31, 2011 and 2010. The costs are being amortized on a straight-line basis over their useful life.

Capital Assets

Capital assets are generally defined by the utilities as assets with an initial, individual cost of more than \$1,500 and an estimated useful life in excess of one year.

Capital assets of the utilities are recorded at cost or the fair market value at the time of contribution to the utilities. Major outlays for utilities plant are capitalized as projects are constructed. Interest incurred during the construction phase is reflected in the capitalized value of the capital assets constructed, net of interest earned on the invested proceeds over the same period. Capital assets in service are depreciated using the straight-line method over the following useful lives:

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

ASSETS, LIABILITIES AND NET ASSETS (cont.)

Capital Assets (cont.)

	Years
Electric Plant	,
Transmission	33
Distribution	25 - 54
General	5 - 30
Water Plant	
Source of supply	34
Pumping	23 - 31
Water treatment	30 - 31
Transmission and distribution	18 - 77
General	4 - 34
Wastewater Plant	
Collecting system	100
Collecting system pumping	25 - 50
Treatment and disposal	15 - 40
General	5 - 20

Accrued Vacation and Sick Leave

Under terms of employment, employees are granted sick leave and vacations in varying amounts. Only benefits considered to be vested are disclosed in these statements. Vested vacation and sick leave pay is accrued when earned in the financial statements. The liability is liquidated from general operating revenues of the utilities.

Customer Advances for Construction

The balance represents fees collected for future capital improvements. The fees may be refundable based on rules filed with the PSCW or statutory requirements.

Commitment to Community

The electric utility charges fees to all customers as required by the 1999 Energy Reliability Act and 2005 Act 141. Revenues generated from the fees are used to fund energy conservation and low-income energy assistance ("Commitment to Community") programs. The utility is acting as an agent administering the low income program fees so revenues and expenses associated with the low income program are recorded as a current liability on the statement of net assets.

Customer Deposits

This account represents amounts deposited with the utilities by customers as security for payment of bills.

Accrued Liabilities

The balance represents collections of various payroll and sales taxes due to the state and federal government.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

ASSETS, LIABILITIES AND NET ASSETS (cont.)

Long-Term Obligations

Long-term debt and other obligations are reported as utilities liabilities. Bond premiums and discounts, as well as issuance costs, are deferred and amortized over the life of the bonds using the effective interest method. Gains or losses on prior refundings are amortized over the remaining life of the old debt or the life of the new debt, whichever is shorter.

REVENUES AND EXPENSES

The utilities distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the utilities' principal ongoing operations. The principal operating revenues of the utilities are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

Charges for Services

Billings are rendered and recorded monthly based on metered usage. The utilities do accrue revenues beyond billing dates.

Current electric rates were approved by the PSCW on January 3, 2011. The rates are designed to provide a 6.5% return on rate base

Current water rates were approved by the PSCW effective September 1, 2010. The rates are designed to earn a 6.5% return on rate base

Current wastewater rates were approved by the utilities committee effective July 5, 2007.

Capital Contributions

Cash and capital assets are contributed to the utilities from customers, the municipality or external parties. The value of property contributed to the utilities are reported as revenue on the statements of revenues, expenses and changes in net assets.

Transfers

Transfers include the payment in lieu of taxes to the municipality and other operating transfers.

EFFECT OF NEW ACCOUNTING STANDARDS ON CURRENT PERIOD FINANCIAL STATEMENTS

The Governmental Accounting Standards Board (GASB) has approved GASB Statement No. 60, Accounting and Financial Reporting for Service Concession Arrangements and Statement No. 61, The Financial Reporting Entity: Omnibus, Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements, Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position, and Statement No. 64 Derivative Instruments: Application of Hedge Accounting Termination Provisions – an amendment of GASB Statement No. 53. Application of these standards may restate portions of these financial statements.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

COMPARATIVE DATA

Certain amounts presented in the prior year data may have been reclassified in order to be consistent with the current year's presentation.

NOTE 2 - DEPOSITS AND INVESTMENTS

		Carrying \ Decem	-		
	_	2011		2010	Risks
Checking and Savings LGIP	\$	3,305,285 1,662,455	\$	4,521,297 1,618,798	Custodial credit risk Credit and interest rate risks
Negotiable Certificates of Deposit		1,754,441		2,670,519	Custodial credit, credit, concentration, and interest rate risks
U.S. Agency Securities		3,115,073		1,965,500	Custodial credit, credit, concentration and interest rate risks
Corporate Bonds		1,025,090		1,048,345	
Petty Cash		750		750	Tate Here
Totals	\$	10,863,094	\$	11,825,209	

Deposits in each local and area bank are insured by the FDIC in the amount of \$250,000 for time and savings accounts (including NOW accounts), \$250,000 for interest bearing demand deposit accounts, and unlimited amounts for non-interest bearing transaction accounts as of December 31, 2011. Coverage as of December 31, 2010 included \$250,000 for interest bearing accounts and unlimited amounts for non-interest bearing accounts.

Bank accounts are also insured by the State Deposit Guarantee Fund (SDGF) in the amount of \$400,000.

The utilities may also maintain separate cash and investment accounts at the same financial institutions utilized by the municipality. Federal depository insurance and the SDGF apply to all municipal accounts, and accordingly, the amount of insured funds is not determinable for the utilities alone. Therefore, coverage for the utilities may be reduced. Investment income on commingled investments of the entire municipality is allocated based on average investment balances.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 2 - DEPOSITS AND INVESTMENTS (cont.)

\$500,000 of the utilities' investments have coverage from the Securities Investor Protection Corporation (SIPC).

In addition, the utilities, with the city, have collateral or depository insurance agreements in the amount of \$3,920,512 at December 31, 2011 and \$4,389,470 at December 31, 2010.

The Wisconsin Local Government Investment Pool (LGIP) is part of the State Investment Fund (SIF), and is managed by the State of Wisconsin Investment Board. The SIF is not registered with the Securities and Exchange Commission, but operates under the statutory authority of Wisconsin Chapter 25. The SIF reports the fair value of its underlying assets annually. Participants in the LGIP have the right to withdraw their funds in total on one day's notice. At December 31, 2011 and 2010, the fair value of the LGIP's assets were substantially equal to the utilities' share.

Custodial Credit Risk

Deposits

Custodial credit risk is the risk that in the event of a financial institution failure, the utilities' deposits may not be returned to the utilities.

The utilities maintain certain deposits at the same institutions as the municipality. The custodial credit risk pertaining specifically to the utilities' resources at these institutions cannot be determined individually for those accounts. The following is a summary of the utilities' total deposit balances at these institutions.

	20)11	2010		
	Bank	Carrying	Bank	Carrying	
	Balance	Value	Balance	Value	
Wells Fargo Wells Fargo Brokerage Ameriprise Financial	\$ 3,347,697 928 -	\$ 3,304,357 928 -	\$ 4,056,266 928 497,212	\$ 4,023,157 928 497,212	
Deposits Exposed to Custodial Credit Risk	\$ 3,348,625	\$ 3,305,285	\$ 4,554,406	\$ 4,521,297	

The utilities' investment policy does not address this risk.

Investments

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the utilities will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 2 - DEPOSITS AND INVESTMENTS (cont.)

Custodial Credit Risk (cont.)

Investments (cont.)

As of December 31, 2011 and 2010 the utilities' investments were exposed to custodial credit risk as follows:

U.S. Agencies - Implicitly Guaranteed		2011		2010
Neither insured nor registered and held by counterparty	\$	3,115,073	<u>\$</u>	1,965,500
Corporate Bonds	•			
Neither insured nor registered and held by counterparty	\$	1,025,090	\$	1,048,345
Negotiable Certificates of Deposit	•			
Neither insured nor registered and held by counterparty	\$	1,754,441	\$	2,670,519

The utilities' investment policy does not address this risk.

Credit Risk

Credit risk is the risk an issuer or other counterparty to an investment will not fulfill its obligations.

As of December 31, 2011, the utilities' investments were rated as follows:

Investment Type	Standard & Poors	Moody's Investors Services
U.S. Agencies - Implicitly Guaranteed Corporate Bonds Negotiable Certificates of Deposit	AAA AA+ not rated	Aa Aa2

As of December 31, 2010, the utilities' investments were rated as follows:

Investment Type	Standard & Poors	Moody's Investors Services
U.S. Agencies - Implicitly Guaranteed Corporate Bonds Negotiable Certificates of Deposit	AAA AA+ not rated	Aaa Aa2

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 2 - DEPOSITS AND INVESTMENTS (cont.)

Credit Risk (cont.)

The utilities held investments in the Local Government Investment Pool which is an external pool that is not rated.

The utilities' investment policy follows state statutes.

Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer.

At December 31, 2011 and 2010, the utilities' investment portfolio was concentrated as follows:

		Percentage of Portfolio		
Issuer	Investment Type	2011	2010	
FHLMC	U.S. Agencies - Implicitly Guaranteed	4.26%	-%	
Ginnie Mae	U.S. Agencies - Implicitly Guaranteed	20.84%	16.62%	
GE Capital	Corporate bond	9.44%	8.87%	

The utilities' investment policy does not address this risk.

Interest Rate Risk

Interest rate risk is the risk changes in interest rates will adversely affect the fair value of an investment.

As of December 31, 2011, the utilities' investments were as follows:

	Maturity (In Years)									
Investment Type		Fair Value		Less than 1		1 - 3		3 or more		
U.S. Agencies - Implicitly Guaranteed Corporate Bonds Negotiable Certificates of Deposit	\$	3,115,073 1,025,090 1,754,441	\$	- 501,650 1,004,977	\$	523,440 253,760	\$	3,115,073 - 495,704		
Totals	\$	5,894,604	\$	1,506,627	\$	777,200	\$	3,610,777		

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 2 - DEPOSITS AND INVESTMENTS (cont.)

Investment Type

Interest Rate Risk (cont.)

Weighted
Average
Maturity
Fair Value (Years)

External investment pools

<u>\$ 1,662,455</u> <u>.27</u>

As of December 31, 2010, the utilities' investments were as follows:

	Maturity (In Years)						
Investment Type	Fair Value	Less than 1	1 - 3	3 or more			
U.S. Agencies - Implicitly Guaranteed Corporate Bonds Negotiable Certificates of Deposit	\$ 1,965,500 1,048,345 2,670,519	\$ - - 1,386,000	\$ - 1,048,345 1,284,519	\$ 1,965,500 - -			
Totals	\$ 5,684,364	\$ 1,386,000	\$ 2,332,864	\$ 1,965,500			
Investment Type	Fair Value	Weighted Average Maturity (Years)					
External investment pools	\$ 1,618,798	<u>.20</u>					

The utilities' investment policy does not address this risk.

NOTE 3 - INTERFUND RECEIVABLES/PAYABLES AND TRANSFERS

The following is a schedule of interfund balances for the years ending December 31, 2011 and 2010:

			2011			2010
Due To	Due From	 Amount	Principal Purpose Amount		Principal Purpose	
Municipality	Water utility	\$ 301,135	Payment in lieu of taxes	\$	259,162	Payment in lieu of taxes
Electric utility	Municipality	25,630	Operating		32,918	Operating
Municipality	Electric utility	322,881	Payment in lieu of taxes		291,922	Payment in lieu of taxes

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 3 - INTERFUND RECEIVABLES/PAYABLES AND TRANSFERS (cont.)

The following is a schedule of transfer balances for the years ending December 31, 2011 and 2010:

			2011		2010			
To	From	 <u>Amount</u>	ount Principal Purpose		Principal Purpose		Amount	Principal Purpose
Municipality	Electric utility	\$ 20,788	Operating	\$	30,496	Operating		
Municipality	Electric utility	322,881	Payment in lieu of taxes		291,922	Payment in lieu of taxes		
Municipality	Water utility	10,600	Operating		6,048	Operating		
Municipality	Water utility	301,135	Payment in lieu of taxes		259,162	Payment in lieu of taxes		

NOTE 4 – ADVANCE RECEIVABLE

In December 2011, the Electric Utility provided an advance to the General Fund in the amount of \$554,744 for the purpose of full payment of the Wisconsin Retirement System Unfunded Actuarial Accrued Liability. The General Fund will repay the Electric Utility over a period of fourteen years at 3.0% annual interest. The amount outstanding at December 31, 2011 is \$554,744. Repayment requirements to maturity follow:

Year Ending			
December 31	 Principal	 Interest	 Total
2012	\$ 41,569	\$ 4,161	\$ 45,730
2013	31,250	15,395	46,645
2014	33,119	14,458	47,577
2015	35,065	13,464	48,529
2016	37,088	12,412	49,500
2017 - 2021	218,677	44,073	262,750
2022 - 2025	 157,97 <u>6</u>	 9,726	 167,702
Totals	\$ 554,744	\$ 113,689	\$ 668,433

NOTE 5 - RESTRICTED ASSETS

Restricted Accounts

Certain proceeds of the utilities' debt, as well as certain resources set aside for their repayment, are classified as restricted assets on the statement of net assets because their use is limited. The following accounts are reported as restricted assets:

Redemption	-	Used to segregate resources accumulated for debt service payments
		over the next twelve months.

Reserve - Used to report resources set aside to make up potential future

deficiencies in the redemption account.

Depreciation - Used to report resources set aside to fund plant renewals and

replacement or make up potential future deficiencies in the

redemption account.

Construction - Used to report debt proceeds restricted for use in construction.

Replacement Account

As a condition of receiving state and federal funds for wastewater plant construction, the utilities have established an account for replacement of certain mechanical equipment.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 5 - RESTRICTED ASSETS (cont.)

Restricted Net Assets

The following calculation supports the amount of electric restricted net assets:

	 2011	 2010
Restricted Assets		
Redemption account	\$ 358,057	\$ 339,705
Reserve account	704,728	1,046,094
Depreciation account	 25,000	 25,000
Total Restricted Assets	 1,087,785	 1,410,799
Current Liabilities Payable From Restricted Assets	 (71,368)	 (74,641)
Total Restricted Net Assets as Calculated	\$ 1,016,417	\$ 1,336,158

The following calculation supports the amount of water restricted net assets:

	 2011	 2010
Restricted Assets		
Redemption account	\$ 145,061	\$ 111,922
Reserve account	274,005	349,660
Depreciation account	 25,000	 25,000
Total Restricted Assets	 444,066	 486,582
Current Liabilities Payable From Restricted Assets	 (16,479)	 (17,520)
Total Restricted Net Assets as Calculated	\$ 427,587	\$ 469,062

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 5 - RESTRICTED ASSETS (cont.)

Restricted Net Assets (cont.)

The following calculation supports the amount of wastewater restricted net assets:

	 2011	 2010
Restricted Assets	 	
Redemption account	\$ 438,483	\$ 427,323
Depreciation account	33,283	33,283
Replacement account	1,027,040	1,037,836
Construction account	 123	123
Total Restricted Assets	 1,498,929	1,498,565
Less: Restricted Assets Not Funded by Revenues		
Construction account	 (123)	 (123)
Current Liabilities Payable From Restricted Assets	 (19,633)	 (22,747)
Total Restricted Net Assets as Calculated	\$ 1,479,173	\$ 1,475,695

NOTE 6 - CHANGES IN CAPITAL ASSETS

Electric Utility

A summary of changes in electric capital assets for 2011 follows:

Carital assats mat being democriated	Balance 01/01/11		<u>Decreases</u>	Balance 12/31/11
Capital assets, not being depreciated Land and land rights	\$ 573,4	<u>61</u> <u>\$</u> -	\$ -	\$ 573,461
Capital assets being depreciated				
Transmission	15,0	19 -	-	15,019
Distribution	20,038,5	521 865,364	136,820	20,767,065
General	3,905,8	80,373	25,869	3,960,324
Total Capital Assets Being				
Depreciated	23,959,3	945,737	162,689	24,742,408
Total Capital Assets	24,532,8	<u>945,737</u>	162,689	25,315,869
Less: Accumulated depreciation				
Transmission	(19,3		-	(19,366)
Distribution	(7,395,2		153,916	(7,988,476)
General	(1,841,2	<u>12)</u> (214,860)	25,869	(2,030,203)
Total Accumulated				
Depreciation	(9,255,7	<u>(962,046)</u>	179,785	(10,038,045)
Construction in progress	26,6	<u>957,329</u>	951,576	32,435
Net Capital Assets	\$ 15,303,7	' 10		\$ 15,310,259
ivel Capital Assets	<u>ψ 15,505,7</u>	13		<u>ψ 10,310,239</u>

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 6 - CHANGES IN CAPITAL ASSETS (cont.)

Electric Utility (cont.)

A summary of changes in electric capital assets for 2010 follows:

		Balance 01/01/10		Increases	Г	ecreases		Balance 12/31/10
Capital assets, not being depreciated		31/01/10		1110104303		0010000		12/01/10
Land and land rights	\$	573,461	\$		\$		\$	573,461
Capital assets being depreciated								
Transmission		15,019		-		-		15,019
Distribution		19,499,743		614,512		75,734		20,038,521
General		3,464,187		622,152		180,519	_	3,905,820
Total Capital Assets Being								
Depreciated	:	22,978,949		1,236,664		256,253	_	23,959,360
·								
Total Capital Assets		23,552,410	_	1,236,664		256,253	_	24,532,821
Less: Accumulated depreciation								
Transmission		(19,366)		_		_		(19,366)
Distribution	(6,758,531)		(726,744)		90,069		(7,395,206)
General		1,819,172)		(202,559)		180,519		(1,841,212)
Total Accumulated				(======================================		,		(1)-11-1-/
Depreciation	(8,597,069)		(929,303)		270,588		(9,255,784)
Construction in progress		50,405		851,018		874,741		26,682
Net Capital Assets	\$	15,005,746					\$	15,303,719

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 6 - CHANGES IN CAPITAL ASSETS (cont.)

Water Utility

A summary of changes in water capital assets for 2011 follows:

	Balance 01/01/11	Increases	Decreases	Balance 12/31/11
Capital assets, not being depreciated Land and land rights	\$ 24,841	\$ -	\$ -	\$ 24,841
Capital assets being depreciated				
Source of supply	563,994	6,729	600	570,123
Pumping	1,526,064	-	118,789	1,407,275
Water treatment	90,763	-	-	90,763
Transmission and distribution	13,413,504	484,810	7,101	13,891,213
General	913,082	33,932	32,936	914,078
Total Capital Assets Being				
Depreciated	16,507,407	525,471	159,426	16,873,452
Total Capital Assets	16,532,248	525,471	<u>159,426</u>	16,898,293
Less: Accumulated depreciation	(070.007)	(40.44=)		(00=000)
Source of supply	(270,085)	, ,	600	(285,930)
Pumping	(978,830)	` ' '	45,126	(988,708)
Water treatment	(82,595)	(2,981)		(85,576)
Transmission and distribution	(2,693,862)	, ,	7,101	(2,939,773)
General	(475,802)	(42,232)	32,936	(485,098)
Total Accumulated		(1)		(
Depreciation	(4,501,174)	(369,674)	85,763	(4,785,085)
Construction in progress	45,331	641,306	458,130	228,507
Net Capital Assets	\$ 12,076,405	:		<u>\$ 12,341,715</u>

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 6 - CHANGES IN CAPITAL ASSETS (cont.)

Water Utility (cont.)

A summary of changes in water capital assets for 2010 follows:

	Balance 01/01/10	Increases	Decreases	Balance 12/31/10
Capital assets, not being depreciated Land and land rights	\$ 24,841	\$ -	\$ -	\$ 24,841
Capital assets being depreciated				
Source of supply	563,994	-	-	563,994
Pumping	1,506,363	19,701	-	1,526,064
Water treatment	90,763	-	-	90,763
Transmission and distribution	11,815,154	1,607,620	9,270	13,413,504
General	907,307	21,471	15,696	913,082
Total Capital Assets Being				
Depreciated	14,883,581	1,648,792	24,966	16,507,407
·				
Total Capital Assets	14,908,422	1,648,792	24,966	16,532,248
Large Assess Into Library Softs				
Less: Accumulated depreciation	(050.700)	(40.050)		(070 005)
Source of supply	(253,729)		-	(270,085)
Pumping	(919,032)	(59,798)	-	(978,830)
Water treatment	(79,614)	(2,981)	-	(82,595)
Transmission and distribution	(2,469,153)	(233,979)	9,270	(2,693,862)
General	(448,389)	(43,109)	<u>15,696</u>	(475,802)
Total Accumulated	(, , , , , , , , , , , , , , , , , , ,	(
Depreciation	(4,169,917)	(356,223)	24,966	(4,501,174)
Construction in progress	240,812	1,468,382	1,663,863	45,331
Net Capital Assets	\$ 10,979,317	:		\$ 12,076,405

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 6 - CHANGES IN CAPITAL ASSETS (cont.)

Wastewater Utility

A summary of changes in wastewater capital assets for 2011 follows:

		alance 1/01/11	Increases	Decreases		Balance 12/31/11
Capital assets, not being depreciated Land and land rights	\$	100	<u>\$</u> -	<u>\$</u>	\$	100
Capital assets being depreciated Collecting system Collecting system pumping Treatment and disposal General Total Capital Assets Being		7,822,009 397,412 2,757,388 846,036	457,490 - 58,271 	1,817 - 29,590 		8,277,682 397,412 12,786,069 841,480
Depreciated	2′	1,822,845	540,429	60,631		22,302,643
Total Capital Assets	2	1,822,945	540,429	60,631		22,302,743
Less: Accumulated depreciation		<u>7,246,797</u>)	(630,353)	60,631		(7,816,519)
Construction in progress		63,761	850,982	553,482		361,261
Net Capital Assets	<u>\$ 14</u>	<u>4,639,909</u>			\$	14,847,485
A summary of changes in wastewater ca	apital a	ssets for 2	010 follows:			
		alance 1/01/10	Increases	Decreases		Balance 12/31/10
Capital assets, not being depreciated Land and land rights	\$	100	<u>\$</u> _	\$ -	<u>\$</u>	100
Capital assets being depreciated Collecting system Collecting system pumping Treatment and disposal General Total Capital Assets Being Depreciated	12	7,684,051 389,554 2,735,749 836,829	137,958 9,993 27,339 9,207	2,135 5,700 		7,822,009 397,412 12,757,388 846,036 21,822,845
Total Capital Assets	2	1,646,283	184,497	7,835		21,822,945
Less: Accumulated depreciation	(6,605,232)	(649,400)	7,835		(7,246,797)
Construction in progress		2,408	233,536	172,183		63,761
Net Capital Assets	<u>\$ 15</u>	5,043,459			\$	14,639,909

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS

Revenue Bonds - Electric

The following bonds have been issued:

Date	Purpose	Final Maturity	Interest Rate	 Original Amount	_	Outstanding Amount 12/31/11
April 1, 2003	Electric system improvements	April 1, 2023	2.25 - 5.10%	\$ 4,580,000	\$	3,880,000
November 15, 2006	Electric system improvements	April 1, 2023	4.00 - 4.50	2,550,000		2,400,000

Revenue bonds debt service requirements to maturity follows:

Year Ending <u>December 31</u>	 Principal	 Interest	 Total
2012	\$ 375,000	\$ 278,243	\$ 653,243
2013	400,000	263,368	663,368
2014	450,000	246,968	696,968
2015	450,000	227,868	677,868
2016	475,000	206,124	681,124
2017 - 2021	2,805,000	650,160	3,455,160
2022 - 2023	 1,325,000	 60,938	 1,385,938
Totals	\$ 6,280,000	\$ 1,933,669	\$ 8,213,669

All utilities' revenues net of specified operating expenses are pledged as security of the above revenue bonds until the bonds are defeased. Principal and interest paid for 2011 and 2010 were \$641,993 and \$837,567, respectively. Total gross revenues as defined for the same periods were \$15,173,023 and \$14,348,970, respectively. Annual principal and interest payments are expected to require 4.3% of gross revenues.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Revenue Bonds - Water

The following bonds have been issued:

Date	Purpose	Final Maturity	Interest Rate	 Original Amount	_	Outstanding Amount 12/31/11
March 25, 2003	Additions and improvements	May 1, 2013	3.50 - 4.80%	\$ 520,000	\$	165,000
November 15, 2006	Additions and improvements	May 1, 2023	4.00 - 4.50	1,925,000		1,725,000
January 27, 2010	Additions and improvements	May 1, 2029	2.668%	575,018		551,386

Revenue bonds debt service requirements to maturity follows:

Year Ending December 31		Principal		Interest		Total
2012	\$	179,263	\$	94,742	\$	274,005
2013		184,910		87,146		272,056
2014		150,575		80,277		230,852
2015		151,257		74,273		225,530
2016		176,958		67,719		244,677
2017-2021		945,968		224,704		1,170,672
2022-2026		541,507		43,578		585,085
2027-2029		110,948		4,492		115,440
Tatala	¢.	2 444 200	Φ	676 004	ው	2 440 247
Totals	\$	<u>2,441,386</u>	<u>\$</u>	<u>676,931</u>	D	<u>3,118,317</u>

All utilities' revenues net of specified operating expenses are pledged as security of the above revenue bonds until the bonds are defeased. Principal and interest paid for 2011 and 2010 were \$270,426 and \$211,718, respectively. Total gross revenues as defined for the same periods were \$1,746,122 and \$1,626,970, respectively. Annual principal and interest payments are expected to require 15.7% of gross revenues.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Revenue Bonds - Wastewater

The following bonds have been issued:

Date	Purpose	Final <u>Maturity</u>	Interest Rate	 Original Amount	_	Outstanding Amount 12/31/11
March 9, 1994	WWTP improvements	May 1, 2013	3.224%	\$ 5,472,357	\$	787,431
December 22, 1999	Wastewater interceptor	May 1, 2019	3.049	623,465		298,312
July 12, 2000	WWTP improvements	May 1, 2020	3.049	1,116,259		587,863
September 10, 2003	WWTP improvements	May 1, 2023	2.766	1,670,624		1,116,332
June 27, 2007	WWTP improvements	May 1, 2027	2.475	1,539,762		1,393,728

Revenue bonds debt service requirements to maturity follows:

Year Ending December 31		Principal	 Interest	 Total
2012	\$	630,475	\$ 108,150	\$ 738,625
2013		649,737	88,589	738,326
2014		256,735	75,084	331,819
2015		263,891	67,829	331,720
2016		271,247	60,369	331,616
2017-2021		1,311,870	186,185	1,498,055
2022-2026		695,734	49,276	745,010
2027		103,977	 1,287	 105,264
Totals	<u>\$</u>	4,183,666	\$ 636,769	\$ 4,820,435

All utilities' revenues net of specified operating expenses are pledged as security of the above revenue bonds until the bonds are defeased. Principal and interest paid for 2011 and 2010 were \$738,910 and \$739,189, respectively. Total gross revenues as defined for the same periods were \$2,089,402 and \$2,131,492, respectively. Annual principal and interest payments are expected to require 35% of gross revenues.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Long-Term Obligations Summary - Electric

Long-term obligation activity for the year ended December 31, 2011 is as follows:

	 01/01/11 Balance	 Additions		Reductions	_	12/31/11 Balance	_	Oue Within One Year
Revenue bonds Accrued sick leave Customer advances	\$ 6,630,000 163,637	\$ - 34,757	\$	350,000 27,478	\$	6,280,000 170,916	\$	375,000 -
for construction	 2,427	 32,138	_	25,125	_	9,440	_	
Totals	\$ 6,796,064	\$ 66,895	\$	402,603	\$	6,460,356	\$	375,000

Long-term obligation activity for the year ended December 31, 2010 is as follows:

		01/01/10 Balance	 Additions	_	Reductions		12/31/10 Balance	_	Due Within One Year
Revenue bonds Accrued sick leave Customer advances	\$	7,160,000 158,539	\$ - 24,317	\$	530,000 19,219	\$	6,630,000 163,637	\$	350,000
for construction	_	5,959	 61,552		65,084	_	2,427	_	
Totals	\$	7,324,498	\$ 85,869	\$	614,303	\$	6,796,064	\$	350,000

Long-Term Obligations Summary - Water

Long-term obligation activity for the year ended December 31, 2011 is as follows:

	01/01/11 Balance		Additions		Reductions		12/31/11 Balance		Due Within One Year	
Revenue bonds Accrued sick leave	\$	2,610,018 85,691	\$	- 9,472	\$	168,632 6,531	\$	2,441,386 88,632	\$	179,263 -
Totals	\$	2,695,709	\$	9,472	\$	175,163	\$	2,530,018	\$	179,263

Long-term obligation activity for the year ended December 31, 2010 is as follows:

	_	01/01/10 Balance	_	Additions	Reductions	_	12/31/10 Balance	 Due Within One Year
Revenue bonds Accrued sick leave	\$	2,150,000 73,672	\$	575,018 17,405	\$ 115,000 5,386	\$	2,610,018 85,691	\$ 168,632 <u>-</u>
Totals	\$	2,223,672	\$	592,423	\$ 120,386	\$	2,695,709	\$ 168,632

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Long-Term Obligations Summary - Wastewater

Long-term obligation activity for the year ended December 31, 2011 is as follows:

	 01/01/11 Balance	Additions		Reductions		12/31/11 <u>Balance</u>		Due Within One Year	
Revenue bonds Accrued sick leave	\$ 4,795,454 93,331	\$	- 12,932	\$	611,788 8,481	\$	4,183,666 97,782	\$	630,475
Totals	\$ 4,888,785	\$	12,932	\$	620,269	\$	4,281,448	\$	630,475

Long-term obligation activity for the year ended December 31, 2010 is as follows:

	 01/01/10 Balance	Additions		Reductions		12/31/10 Balance		Due Within One Year	
Revenue bonds Accrued sick leave	\$ 5,389,112 82,291	\$	- 17,390	\$	593,658 6,350	\$	4,795,454 93,331	\$	611,788
Totals	\$ 5,471,403	\$	17,390	\$	600,008	\$	4,888,785	\$	611,788

Bond Covenant Disclosures

The following information is provided in compliance with the resolutions creating the utilities' revenue bonds:

Insurance

The utilities are exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets, errors and omissions, workers compensation, and health care of its employees. These risks are covered through the purchase of commercial insurance, with minimal deductibles. Settled claims have not exceeded coverage in any of the last three years. There were no significant reductions in coverage compared to the prior year.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Bond Covenant Disclosures (cont.)

Insurance (cont.)

The utilities are covered under the following insurance policies at December 31, 2011:

Type		Coverage				
		-	-			
Automobile	\$ 5,000,000	CVMIC & Self-Insured Retention	1/1/12			
Excess Liability	5,000,000	CVMIC & Self-Insured Retention	1/1/12			
Workers Compensation	5,000,000	CVMIC & Self-Insured Retention	1/1/12			
·	1,000,000	CVMIC & Self-Insured Retention	1/1/12			
Boiler Insurance	100,000,000	CVMIC & Self-Insured Retention	1/1/12			
Property	44,396,060	Wisconsin Local	2/1/12			
		Property Insurance				
		Fund				

Debt Coverage - Electric

Under terms of the resolutions providing for the issue of revenue bonds, revenues less operating expenses excluding depreciation (defined net earnings) must exceed 1.3 times the highest annual debt service of the bonds. The coverage only includes revenue debt and does not include general obligation or other debt. The coverage requirement was met in 2011 and 2010 as follows:

	2011 2010	
Operating revenues Investment income Less: Operation and maintenance expenses	\$ 15,055,468 \$ 14,140,673 117,555 208,297 (13,136,259) (12,476,782	
Net Defined Earnings	<u>\$ 2,036,764</u> <u>\$ 1,872,188</u>	3
Minimum Required Earnings per Resolution: Highest annual debt service Coverage factor	\$ 704,728 \$ 704,728 1.30 1.30	
Minimum Required Earnings	<u>\$ 916,146</u> <u>\$ 916,146</u>	=
Actual Debt Coverage	2.89 2.66	=

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Bond Covenant Disclosures (cont.)

Debt Coverage - Water

Under terms of the resolutions providing for the issue of revenue bonds, revenues less operating expenses excluding depreciation (defined net earnings) must exceed 1.3 times the highest annual debt service of the bonds. The coverage only includes revenue debt and does not include general obligation or other debt. The coverage requirement was met in 2011 and 2010 as follows:

	2011		 2010
Operating revenues Investment income Less: Operation and maintenance expenses	\$	1,734,825 11,297 (788,488)	\$ 1,558,841 68,129 (725,930)
Net Defined Earnings	\$	957,634	\$ 901,040
Minimum Required Earnings per Resolution: Highest annual debt service Coverage factor	\$	274,005 1.30	\$ 274,005 1.30
Minimum Required Earnings	\$	356,207	\$ 356,207
Actual Debt Coverage		3.49	 3.04

Debt Coverage - Wastewater

Under terms of the resolutions providing for the issue of revenue bonds, revenues less operating expenses excluding depreciation (defined net earnings) must exceed 1.1 times the highest annual debt service of the bonds. The coverage only includes revenue debt and does not include general obligation or other debt. The coverage requirement was in 2011 and 2010 as follows:

		2011	 2010
Operating revenues Investment income Less: Operation and maintenance expenses	\$	2,073,764 15,638 (905,616)	\$ 2,070,720 60,772 (902,642)
Net Defined Earnings	\$	1,183,786	\$ 1,228,850
Minimum Required Earnings per Resolution: Highest annual debt service Coverage factor	\$	738,622 1.10	\$ 738,910 1.10
Minimum Required Earnings	\$	812,484	\$ 812,801
Actual Debt Coverage	_	1.60	1.66

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Bond Covenant Disclosures (cont.)

Number of Customers - Electric

The utility has the following number of customers and billed volumes for 2011 and 2010:

	Custom	ners	Sales (000 kWh)		
	2011	2010	2011	2010	
Residential	7,596	7,585	65,811	66,538	
General	785	774	17,478	17,895	
Small power	47	50	14,460	14,071	
Large power	8	9	9,959	9,663	
Industrial	6	7	31,251	28,994	
Street and highway lighting	6	6	1,004	935	
Totals	8,448	8,431	139,963	138,096	

Number of Customers - Water

The utility has the following number of customers and billed volumes for 2011 and 2010:

	Custor	mers	Sales (000 gals)		
	2011	2010	2011	2010	
Residential	4,401	4,370	216,334	219,210	
Commercial	416	424	80,246	78,293	
Industrial	21	21	186,533	148,088	
Public authority	47	36	6,228	5,740	
Interdepartmental	3	2	534	45	
Totals	4,888	4,853	489,875	451,376	

Number of Customers - Wastewater

The utility has the following number of customers and billed volumes for 2011 and 2010:

	Custo	mers	Sales (000 gals)		
	2011	2010	2011	2010	
Residential	4,360	4,365	216,279	219,059	
Commercial	384	388	81,661	77,612	
Industrial	16	17	23,667	25,046	
Public authority	33	24	3,981	3,709	
Interdepartmental	2	2	67	45	
Totals	4,795	4,796	325,655	325,471	

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 7 - LONG-TERM OBLIGATIONS (cont.)

Bond Covenant Disclosures (cont.)

Utilities Budget

The 2011 and 2010 utilities' budgets were prepared and approved as required by the bond resolutions.

NOTE 8 - NET ASSETS

GASB No. 34 requires the classification of net assets into three components - invested in capital assets, net of related debt; restricted; and unrestricted. These classifications are defined as follows:

Invested in capital assets, net of related debt - This component of net assets consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds are not included in the calculation of invested in capital assets, net of related debt. Rather, that portion of the debt is included in the same net assets component as the unspent proceeds.

Restricted - This component of net assets consists of constraints placed on net asset use through external constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.

Unrestricted net assets - The component of net asset consist of net assets that do not meet the definition of "restricted" or "invested in capital assets, net of related debt."

When both restricted and unrestricted resources are available for use, it is the utilities' policy to use restricted resources first, then unrestricted resources as they are needed.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 8 - NET ASSETS (cont.)

The following calculation supports the electric net assets invested in capital assets, net of related debt:

	2011 2010
Plant in service Accumulated depreciation Construction work in progress Sub-Totals	\$ 24,963,205 \$ 24,180,157 (10,038,045) (9,255,784) 32,435 26,682 14,957,595 14,951,055
Less: Capital related debt Current portion of capital related long-term debt Long-term portion of capital related long-term debt Unamortized debt issuance costs Sub-Totals	375,000 350,000 5,905,000 6,280,000
Total Net Assets Invested in Capital Assets, Net of Related Debt	\$ 8,677,595 \$ 8,321,055
The following calculation supports the water net assets invested in capital	al assets, net of related debt:
	2011 2010
Plant in service Accumulated depreciation Construction work in progress Sub-Totals	\$ 16,898,293 \$ 16,532,248 (4,785,085) (4,501,174) 228,507 45,331 12,341,715 12,076,405
Less: Capital related debt Current portion of capital related long-term debt Long-term portion of capital related long-term debt Unamortized debt issuance costs Sub-Totals	179,263 168,632 2,262,123 2,441,386
Total Net Assets Invested in Capital Assets, Net of Related Debt	<u>\$ 9,900,329</u> <u>\$ 9,466,387</u>

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 8 - NET ASSETS (cont.)

The following calculation supports the wastewater net assets invested in capital assets, net of related debt:

	2011	2010
Plant in service Accumulated depreciation Construction work in progress Sub-Totals	\$ 22,302,743 (7,816,519) 361,261 14,847,485	\$ 21,822,945 (7,246,797) 63,761 14,639,909
Less: Capital related debt Current portion of capital related long-term debt Long-term portion of capital related long-term debt Sub-Totals	630,475 3,553,191 4,183,666	611,788 4,183,666 4,795,454
Add: Unspent debt proceeds Construction funds	123	123
Total Net Assets Invested in Capital Assets, Net of Related Debt	<u>\$ 10,663,942</u>	\$ 9,844,578

NOTE 9 - EMPLOYEES RETIREMENT SYSTEM

All eligible employees of the utilities participate in the Wisconsin Retirement System (System), a cost-sharing multiple-employer defined benefit public employee retirement system (PERS). All permanent employees expected to work over 600 hours a year (1,200 hours for employees hired on or after July 1, 2011) are eligible to participate in the System. Covered employees in the General category were required by statute to contribute 6.2% of their salary in 2010, 6.5% of their salary through June 28, 2011 and 5.8% of their salary beginning June 29, 2011. Employers generally make these contributions to the plan on behalf of employees through June 28, 2011. Thereafter, employees are required to fund their contribution, subject to terms of employment contracts and which employee group they are a member of. Employers are required to contribute an actuarially determined amount necessary to fund the remaining projected cost of future benefits. Covered payroll listed below is substantially the same as total payroll.

Electric

	Year Ended December 31							
	2011			2010	_	2009		
Total Covered Employee Payroll Total Required Contributions Total Required Contributions	\$ \$	985,805 126,183 12.8%	\$	846,254 103,243 12.2%	<u>\$</u>	815,578 94,607 11.6%		

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 9 - EMPLOYEES RETIREMENT SYSTEM (cont.)

Water		<u>Year</u> 2011		Ended December 2010		er 31 2009		
	Total Covered Employee Payroll Total Required Contributions Total Required Contributions	\$ \$	240,336 30,763 12.8%	<u>\$</u> \$	252,779 30,839 12.2%	\$	244,957 28,415 11.6%	
Wastewater			Year Ended December 31					
			2011		2010		2009	
	Total Covered Employee Payroll Total Required Contributions Total Required Contributions	<u>\$</u>	299,570 38,345 12.8%	<u>\$</u>	323,422 39,458 12.2%	<u>\$</u>	339,224 39,350 11.6%	

Details of the plan are disclosed in the basic financial statements of the City of Stoughton.

NOTE 10 - COMMITMENTS AND CONTINGENCIES

Long-Term Contracts - WPPI Energy

The electric utility is one of 51 WPPI Energy member municipalities located throughout the States of Wisconsin, Iowa and Michigan. On December 1, 1989, each initial WPPI Energy member commenced purchasing electric service from WPPI Energy under a long-term Power Supply Contract for Participating Members (long-term contract). Under the long-term contract, WPPI Energy is obligated to provide and sell, and each member is obligated to take and pay for, the electric power and energy required for the operation of each member's electric utility.

The long-term contract requires all WPPI Energy members to pay for power and energy requirements supplied or made available by WPPI Energy at rates sufficient to cover WPPI Energy's revenue requirement including power supply costs, administrative expenses and debt service. WPPI Energy's subsequent year's operating budget and rates are approved annually by its Board of Directors, consisting of representatives from each member. The members have agreed to charge rates to retail customers sufficient to meet their WPPI Energy obligations. The long-term contract provides that all payments to WPPI Energy constitute operating expenses of the utility payable from any operating and maintenance fund established for that system.

In 2002, all WPPI Energy members ratified a thirteen year extension to their original thirty-five year contracts. The new contract expires at midnight on December 31, 2037.

WPPI Energy's outstanding debt service obligation to be paid by its members through their wholesale power charges through the remainder of the long-term contract is \$402 million as of December 31, 2010.

Claims and Judgments

From time to time, the utilities are party to various pending claims and legal proceedings. Although the outcome of such matters cannot be forecasted with certainty, it is the opinion of management and the utilities' legal counsel that the likelihood is remote that any such claims or proceedings will have a material adverse effect on the utilities' financial position or results of operations.

NOTES TO FINANCIAL STATEMENTS December 31, 2011 and 2010

NOTE 11 - RISK MANAGEMENT

Wisconsin Municipal Insurance Commission (WMIC)
Cities and Villages Mutual Insurance Company (CVMIC)

The WMIC is an intergovernmental cooperation commission created by contract under Section 66.30 of the Wisconsin Statutes. It was created in August, 1987 for the purpose of facilitating the organization, establishment and capitalization of the CVMIC, and has numerous municipalities as members.

The CVMIC is a municipal mutual insurance company established on September 19, 1987 under Section 611.23 of the Wisconsin Statutes. The CVMIC provides liability insurance coverage to the municipalities which make up the membership of the WMIC.

The CVMIC is self-insured up to a maximum of \$2,000,000 of each insurance risk. Losses paid by CVMIC plus administrative expenses will be recovered through premiums to the participating pool of municipalities. The municipality's share of such losses is less than 1%.

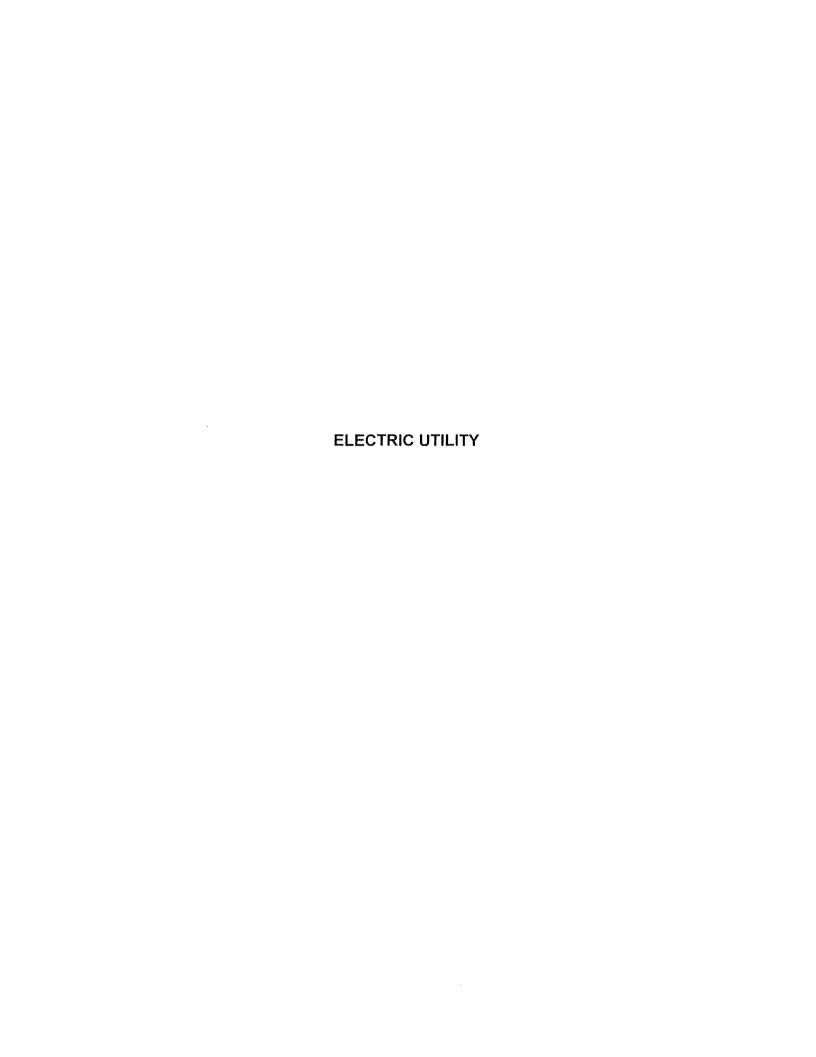
Management of each organization consists of a board of directors or officers comprised of representatives elected by each of three classes of participants based on population. The municipality does not exercise any control over the activities of the agencies beyond the election of the officers and board.

Financial statements of WMIC and CVMIC are available directly from: Cities and Village Mutual Insurance Company, 1250 South Sunnyslope Road, Suite 105, Brookfield, WI 53005.

NOTE 12 - SELF INSURANCE

The utilities are part of the municipality's self-funded health insurance program with claims processed by an administrative firm on behalf of the municipality. A separate fund has been established into which deposits are made and actual claims are paid out. As part of the plan, a reinsurance policy has been purchased which covers claims in excess of \$45,000 per individual up to a maximum of \$1,000,000. Deposits to the self-insured fund in excess of the claims and other costs paid are retained by the municipality. The utilities' total contributions to the program during the years 2011 and 2010 were \$318,389 and \$283,197, respectively. Details of the plan can be found in the basic financial statements of the City of Stoughton.





ELECTRIC UTILITY PLANT December 31, 2011

	Balance 1/1/2011	Additions	Retirements	Balance 12/31/2011
TRANSMISSION			_	
Land and land rights	\$ 1	\$ -	\$ -	\$ 1
Poles and fixtures	5,035	-	-	5,035
Overhead conductors and devices	9,984		-	9,984
Total Transmission	15,020			15,020
DISTRIBUTION				
Land and land rights	220,796		_	220,796
Structures and improvements	44,389	-	-	44,389
Station equipment	4,018,351	251,643	19,485	4,250,509
Poles, towers and fixtures	2,831,178	55,022	27,979	2,858,221
Overhead conductors and devices	4,857,788	400,943	55,146	5,203,585
Underground conduit	313,632	29,806	1,955	341,483
Underground conductors and devices	2,471,162	40,797	567	2,511,392
Line transformers	2,779,365	39,111	16,336	2,802,140
Services	1,583,597	36,693	5,197	1,615,093
Meters	626,906	3,149	-	630,055
Street lighting and signal systems	512,153	8,200	10,155	510,198
Total Distribution	20,259,317	865,364	136,820	20,987,861
GENERAL				
Structures and improvements	1,635,949	-	_	1,635,949
Office furniture and equipment	187,465	1,450	-	188,915
Computer equipment	173,274	5,074	-	178,348
Transportation equipment	240,998	73,849	25,869	288,978
Stores equipment	9,984	_	-	9,984
Tools, shop and garage equipment	64,576	-		64,576
Laboratory equipment	50,236	-	-	50,236
Power-operated equipment	1,200,625	-	-	1,200,625
Communication equipment	58,270	-	-	58,270
SCADA equipment	279,453	-	-	279,453
Miscellaneous equipment	4,990	-	-	4,990
Total General	3,905,820	80,373	25,869	3,960,324
TOTAL ELECTRIC UTILITY PLANT	\$ 24,180,157	\$ 945,737	\$ 162,689	\$ 24,963,205

ELECTRIC UTILITY OPERATING REVENUES AND EXPENSES Years Ended December 31, 2011 and 2010

OPERATING REVENUES		2011		2010
Sales of Electricity				
Residential	\$	5,187,083	\$	4,915,645
Rural	•	2,876,794	·	2,721,581
General service		1,542,501		1,404,524
Large commercial and industrial		1,270,052		1,248,510
Large power		956,963		944,496
Industrial		2,781,578		2,554,604
Public street and highway lighting		140,379		131,157
Interdepartmental		163,262		91,952
Total Sales of Electricity		14,918,612		14,012,469
Other Operating Revenues	•	,		,,
Forfeited discounts		45,508		43,067
Other		91,348		85,137
Total Operating Revenues		15,055,468		14,140,673
OPERATING EXPENSES				
Operation and Maintenance				
Other Power Supply				
Purchased power		11,563,743		10,952,336
Transmission				
Operating supervision and engineering		5,502		7,250
Station		38,993		1,664
Overhead lines		72,853		79,318
Underground lines		31,438		39,282
Total Transmission		148,786		127,514
Distribution				
Street lighting and signal system		5,194		19,660
Meter		34,567		14,076
Customer installations		375		24,313
Miscellaneous		4,577		6,602
Maintenance				
Structures		=		=
Station equipment		20,050		58,175
Overhead lines		191,236		239,230
Underground lines		17,598		23,731
Line transformers		3,491		1,603
Street lighting and signal system		971		3,461
Meters		547		726
Miscellaneous		-		
Total Distribution		278,606		391,577
Customer Accounts				
Meter reading		7,076		5,738
Accounting and collecting labor		213,762		186,828
Miscellaneous		16,402		13,790
Total Water Treatment		237,240		206,356
Total Tratal Traument		201,240		200,000

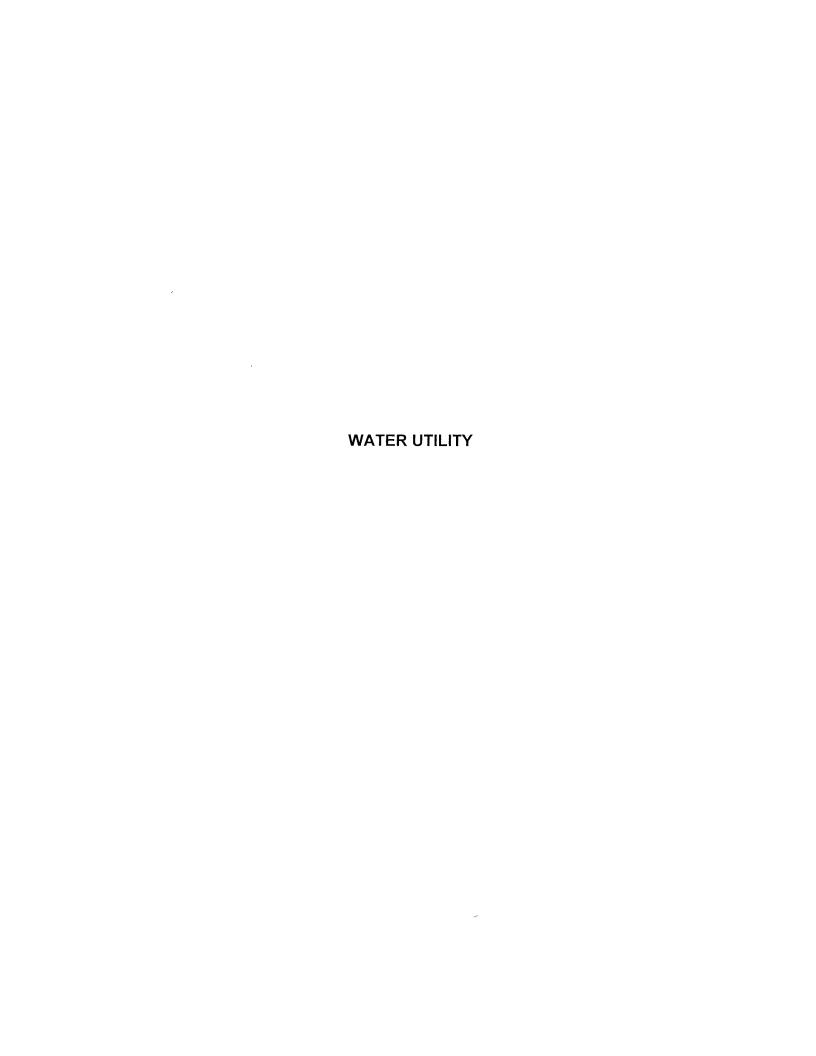
ELECTRIC UTILITY OPERATING REVENUES AND EXPENSES Years Ended December 31, 2011 and 2010

OPERATING EXPENSES ((L)			
OPERATING EXPENSES (cont'd)			
Operation and Maintenance (cont'd)			
Administrative and General			
Salaries	\$ 216,789	\$	224,263
Office supplies	48,675		35,303
Outside services employed	19,526		53,692
Property insurance	18,637		9,059
Injuries and damages	24,736		25,597
Employee pensions and benefits	333,997		193,240
Regulatory commission	46		7,262
Miscellaneous	16,462		10,701
Rents	10,673		10,673
Maintenance	45,703		77,509
Total Administrative and General	 735,244		647,299
Taxes	 172,640		151,700
Total Operation and Maintenance	 13,136,259	*******	12,476,782
Depreciation	912,530		865,950
Total Operating Expenses	 14,048,789		13,342,732
OPERATING INCOME	\$ 1,006,679	\$	797,941

RATE OF RETURN - REGULATORY BASIS December 31, 2011 and 2010

	2011	2010
Utility Plant in Service		
Beginning of year	\$ 21,630,993	\$ 20,901,724
End of year	22,421,815	21,630,993
Average	22,026,404	21,266,359
Accumulated Depreciation		
Beginning of year	(8,653,406)	(8,075,447)
End of year	(9,353,662)	(8,653,406)
Average	(9,003,534)	(8,364,427)
Materials and Supplies		
Beginning of year	124,597	131,388
End of year	135,057	124,597
Average	129,827	127,993
Regulatory Liability		
Beginning of year	(288,084)	(310,244)
End of year	(265,924)	(288,084)
Average	(277,004)	(299,164)
Customer Advances for Construction		
Beginning of year	(2,427)	(5,959)
End of year	(9,440)	(2,427)
Average	(5,934)	(4,193)
AVERAGE NET RATE BASE	\$ 12,869,759	\$ 12,726,568
OPERATING INCOME - REGULATORY BASIS	\$ 791,512	\$ 603,164
RATE OF RETURN (PERCENT)	6.15	4.74

This schedule is computed based on Public Service Commission of Wisconsin regulatory accounting which differs from accounting principles generally accepted in the United States of America due to GASB No. 34 as well as PSC order 05-US-105.



WATER UTILITY PLANT December 31, 2011

			·		W700000-2	· · · · · · · · · · · · · · · · · · ·		
		Balance					F	Balance
		1/1/2011	Ad	ditions	Ret	irements		/31/2011
SOURCE OF SUPPLY		17 172011		ditions	-100	CITICITEO		70172011
Land and land rights	\$	11,635	\$	_	\$	_	\$	11,635
Wells and springs	•	563,994	Ψ	6,729	Ψ	600	Ψ	570,123
Total Source of Supply		575,629	-	6,729		600		581,758
Total Coulds of Cupply		0.0,020						
PUMPING								
Structures and improvements		576,342		_		-		576,342
Other power production equipment		246,036		-		-		246,036
Electric pumping equipment		584,896		-		_		584,896
Other pumping equipment		118,789		-		118,789		-
Total Pumping	***	1,526,063				118,789		1,407,274
WATER TREATMENT								
Structures and improvements		13,671		-		-		13,671
Water treatment equipment		77,092		-		-		77,092
Total Water Treatment		90,763				-		90,763
TRANSMISSION AND DISTRIBUTION								
Land and land rights		13,206		-		-		13,206
Structures and improvements		1,611		_		-		1,611
Distribution reservoirs and standpipes		1,919,253		-		-		1,919,253
Transmission and distribution mains		8,050,746	;	363,852		2,605	;	8,411,993
Services		1,803,534		94,354		662		1,897,226
Meters		584,598		_		-		584,598
Hydrants		1,052,790		26,604		3,834		1,075,560
Other transmission and distribution plant		973				_		973
Total Transmission and Distribution		13,426,711	4	484,810_		7,101	1:	3,904,420
GENERAL								
Land and land rights		405,290		-		-		405,290
Office furniture and equipment		54,749		528		-		55,277
Computer equipment		75,320		1,845		17,240		59,925
Transportation equipment		43,722		-		15,696		28,026
Stores equipment		2,187		-		-		2,187
Tools, shop and garage equipment		35,109		-		-		35,109
Power-operated equipment		102,034		-		-		102,034
Communication equipment		35,668		<u>-</u>		-		35,668
SCADA equipment		158,914		31,559		-		190,473
Miscellaneous equipment		89		-		-		89
Total General		913,082		33,932		32,936		914,078
TOTAL MATERIALITY DI COLT	•	40.500.046	•	FOF 474	Φ.	450 400	.	0.000.000
TOTAL WATER UTILITY PLANT	\$	16,532,248	\$:	525,471	<u>\$</u>	159,426	\$ 10	5,898,293

WATER UTILITY OPERATING REVENUES AND EXPENSES Years Ended December 31, 2011 and 2010

	2011	2010	
OPERATING REVENUES			
Sales of Water			
Metered			
Residential	\$ 792,642	\$ 756,725	
Commercial	192,504	178,173	
Industrial	263,376	199,210	
Public authorities	17,828	15,828	
Interdepartmental	1,467	318	
Total Metered Sales	1,267,817	1,150,254	
Private fire protection	25,417	20,999	
Public fire protection	417,354	364,006	
Total Sales of Water	1,710,588	1,535,259	
Other Operating Revenues			
Forfeited discounts	5,701	4,607	
Other	18,536	18,975	
Total Operating Revenues	1,734,825	1,558,841	
OPERATING EXPENSES			
Operation and Maintenance			
Source of Supply			
Operation labor	44	407	
Maintenance			
Wells and springs		833	
Total Source of Supply	44	1,240	
Pumping			
Fuel or purchased power for pumping	120,322	105,529	
Pumping labor	2,258	1,332	
Miscellaneous	68	18,419	
Maintenance			
Structures and improvements	2,572	681	
Pumping equipment	8,275	15,125	
Total Pumping	133,495	141,086	
Water Treatment			
Chemicals	16,541	14,676	
Operation labor	19,435	5,355	
Miscellaneous	99	336	
Maintenance			
Structures and improvements	1,625	1,550	
Water treatment equipment	2,204	4,558	
Total Water Treatment	39,904	26,475	

WATER UTILITY OPERATING REVENUES AND EXPENSES Years Ended December 31, 2011 and 2010

OPERATING EXPENSES (cont'd)			
Operation and Maintenance (cont'd)			
Transmission and Distribution			
Transmission and distribution lines	\$	17,997	\$ 3,252
Meters		3,749	7,811
Miscellaneous		12,384	19,884
Maintenance			
Reservoirs and standpipes		62,047	45,089
Mains		73,543	50,903
Services		14,158	28,028
Meters		-	4,961
Hydrants		5,022	17,244
Miscellaneous		4,997	1,695
Total Transmission and Distribution		193,897	178,867
Customer Accounts			
Meter reading		3,252	3,697
Accounting and collecting labor		75,070	63,943
Total Customer Accounts	•	78,322	67,640
Administrative and General			
Salaries		156,014	155,042
Office supplies		15,835	11,657
Outside services employed		8,590	4,189
Property insurance		6,781	3,295
Injuries and damages		9,732	10,718
Employee pensions and benefits		121,798	102,052
Regulatory commission		125	· -
Rents		3,881	3,881
Maintenance		4,168	4,234
Total Administrative and General		326,924	 295,068
Taxes		15,902	 15,554
Total Operation and Maintenance		788,488	 725,930
Depreciation .		342,667	327,160
Total Operating Expenses		1,131,155	1,053,090
OPERATING INCOME	\$	603,670	\$ 505,751

RATE OF RETURN - REGULATORY BASIS December 31, 2011 and 2010

	2011	2010	
Utility Plant in Service Beginning of year End of year Average	\$ 10,512,396 10,791,839 10,652,117	\$ 9,502,316 10,512,396 10,007,356	
Accumulated Depreciation Beginning of year End of year Average	(3,188,937) (3,319,808) (3,254,373)	(2,902,806) (3,188,937) (3,045,872)	
Materials and Supplies Beginning of year End of year Average	27,101 23,257 25,179	33,175 27,101 30,138	
Regulatory Liability Beginning of year End of year Average	(444,968) (410,740) (427,854)	(479,196) (444,968) (462,082)	
AVERAGE NET RATE BASE	\$ 6,995,069	\$ 6,529,540	
OPERATING INCOME - REGULATORY BASIS	\$ 404,895	\$ 342,394	
RATE OF RETURN (PERCENT)	5.79	5.24	

This schedule is computed based on Public Service Commission of Wisconsin regulatory accounting which differs from accounting principles generally accepted in the United States of America due to GASB No. 34 as well as PSC order 05-US-105.



WASTEWATER UTILITY PLANT December 31, 2011

	Balance 1/1/2011	Additions	Retirements	Balance 12/31/2011
COLLECTING SYSTEM				
Land and land rights	\$ 100	\$ -	\$ -	\$ 100
Collecting mains	5,969,848	457,490	1,817	6,425,521
Interceptor mains	1,803,210	-	-	1,803,210
Force mains	48,951			48,951
Total Collecting System	7,822,109	457,490	1,817	8,277,782
COLLECTING SYSTEM PUMPING				
Structures and improvements	67,382	-	-	67,382
Electric pumping equipment	308,631	-	-	308,631
Other pumping equipment	21,399	-		21,399
Total Collecting System Pumping	397,412	**		397,412
TREATMENT AND DISPOSAL				
Structures and improvements	3,249,743	••	-	3,249,743
Preliminary treatment equipment	1,259,171	-	-	1,259,171
Primary treatment equipment	1,147,165	-	-	1,147,165
Secondary treatment equipment	529,291	-	-	529,291
Advanced treatment equipment	1,930,493	-	-	1,930,493
Chlorination equipment	366,162	-	-	366,162
Sludge treatment and disposal equipment	3,530,109	58,271	29,590	3,558,790
Plant site pumping	685,498	-	-	685,498
Flow metering and monitoring equipment	25,166	-	-	25,166
Other treatment and disposal equipment	34,590		-	34,590
Total Treatment and Disposal	12,757,388	58,271	29,590	12,786,069
GENERAL				
Structures and improvements	232,233	-		232,233
Office furniture and equipment	55,215	•	-	55,215
Computer equipment	110,021	-	-	110,021
Transportation equipment	404,517	21,703	29,224	396,996
Communication equipment	14,442	2,965	-	17,407
Other general equipment	29,608	-		29,608
Total General	846,036	24,668	29,224	841,480
TOTAL WASTEWATER UTILITY PLAN	T <u>\$ 21,822,945</u>	\$540,429	\$ 60,631	\$ 22,302,743

WASTEWATER UTILITY OPERATING REVENUES AND EXPENSES Years Ended December 31, 2011 and 2010

		2011		2010
OPERATING REVENUES	*			
Wastewater Revenues				
Residential	\$	1,403,877	\$	1,415,649
Commercial		455,766		428,949
Industrial		120,473		127,345
Public authorities		24,129		22,287
Interdepartmental		480		439
Total Wastewater Revenues		2,004,725		1,994,669
Other Operating Revenues	·			
Forfeited discounts		6,380		6,491
Miscellaneous		62,659		69,560
Total Operating Revenues		2,073,764		2,070,720
OPERATING EXPENSES				
Operation and Maintenance				
Operation				
Supervision and labor		169		1,205
Power and fuel for pumping		98,861		92,294
Sludge conditioning chemicals		9,839		12,686
Other operating supplies		13,299		23,946
Transportation		-		
Total Operation		122,168	·	130,131
Maintenance		122,100		100,101
Collection system		77,700		83,331
Treatment and disposal plant equipment		107,513		116,797
General plant structures and equipment		57,975		68,753
Total Maintenance	******	243,188		268,881
Customer Accounts		210,100		200,001
Accounting and collecting		131,264		135,558
Administrative and General		101,204		100,000
Salaries		82,934		74,617
Office supplies		20,596		15,561
Outside services employed		19,153		32,593
Insurance		18,925		32,393 14,777
Employee pensions and benefits		164,652		128,865
Miscellaneous		20,885		18,140
Rents		57,644		58,293
Total Administrative and General		384,789		342,846
Taxes				
		24,207 905,616		25,226 902,642
Total Operation and Maintenance				•
Depreciation Total Operating Expenses		630,352		649,400
Total Operating Expenses		1,535,968		1,552,042
OPERATING INCOME	\$	537,796	\$	518,678